





# Rights Issue & 9M14 Results

Madrid, 14 November, 2014

Finance Department Investor Relations

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## **Rights Issue**

- 1.1 Key Elements
- 1.2 Objectives
- 1.3 Tranche B restructuring

**Mr. Juan Béjar** CEO



An Extraordinary General Meeting (EGM) of FCC Shareholders will be held on November 20 to submit for approval a **1 billion euro capital increase** against shareholder cash contributions which should be totally underwritten by the placing syndicate.

➤ There is a great interest on behalf of important investors in participating in the operation as "anchor investor". In this sense, our principal shareholder has informed us of advanced negotiations at B-1998 level. This transaction, if it is carried out, will be signed in all its terms once the capital increase is approved on behalf of the EGM and of FCC, S.A. Board of Directors.

> We have the intention to carry out the capital increase as soon as possible, once we comply with all the corporate and legal procedures, before year end.

## **Objectives**



Repay and restructure Tranche B unlocking value for our shareholders

Reduce Group's financial leverage and boost net earnings

Reinforce CPV and FCC Environment capital structure

> Strengthen the Group's capital structure after the provisions and non-recurrent impairments accounted for in the third quarter.

Diversify shareholder base and increase FCC share's liquidity in the market



# Tranche B repayment and restructuring

Agreement with financial entities accounting over 75% of the affected debt with the objective to extend it to the remaining entities in the next coming days. In any case, it provides sufficient support to homologate the agreement if necessary.

#### **Use of funds**

- 765 €Mn to repay and restructure Tranche B
- 100 €Mn for CPV
- 100 €Mn for FCC Environment
- 35 €Mn to finance the transaction expenditure

#### 15% Discount

• With 765 €Mn cash we will repay 900 €Mn from Tranche B

#### 5% PIK

- The remaining amount<sup>(1)</sup> from Tranche B will bear a **5% PIK** interest with two repayment options at maturity:
  - ✓ A: Conversion into FCC shares as established in the former agreement (market price at the time of conversion)
  - ✓ B: 3 Year extension.

# Easing of certain restrictions

- Ability to resume dividend distribution if:
  - ✓ Net Debt / Ebitda with recourse < 4.0x</p>
  - √ 1.5 €Bn Syndicated loan amortization, either Tranche A or Tranche B
  - ✓ Ebitda with recourse > 750 €Mn



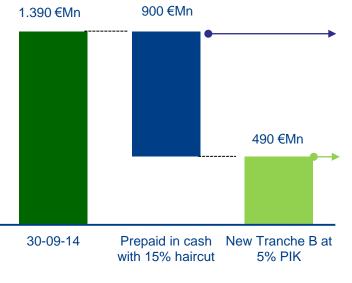
## Value creation for shareholders

#### **Tranche B Pre capital increase**

### **Tranche B Post capital increase**

#### Value creation for shareholders





135 €Mn from Tranche B 15% haircut

 160 €Mn from PIK reduction to 5%<sup>(1)</sup>

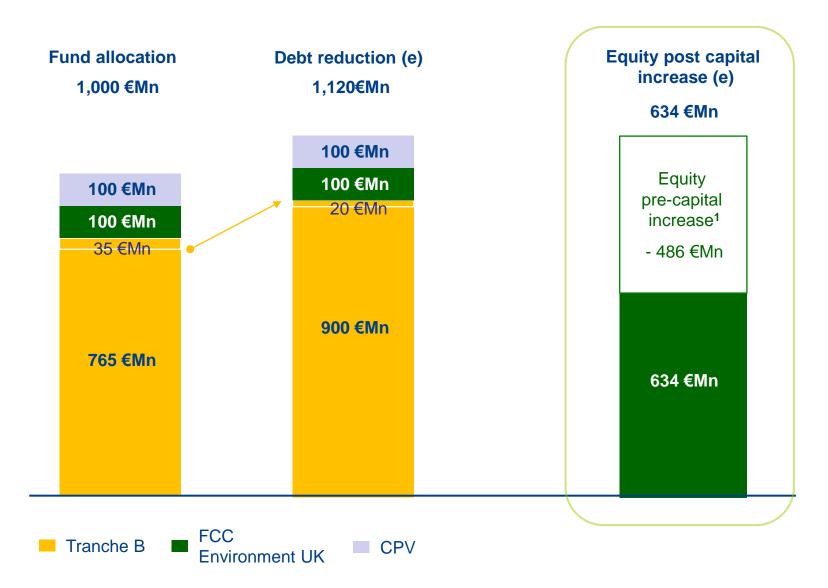
- 1,350 €Mn convertible into equity at maturity
- PIK component: 11%, 13%, 15%, 16% (13.5% annually compounded)

- 490 €Mn with two options :
  - Convertible into equity at maturity
  - 3-year extension
- PIK component at 5% annually

2,3 €/share



## **Equity post capital increase**





## 9M14 Results

- 2.1 Key Figures
- 2.2 Non-recurrent provisions and impairments
- 2.3 Operating performance
- 2.4 Business Areas
- 2.5 Debt variation
- 2.6 Debt structure and maturity

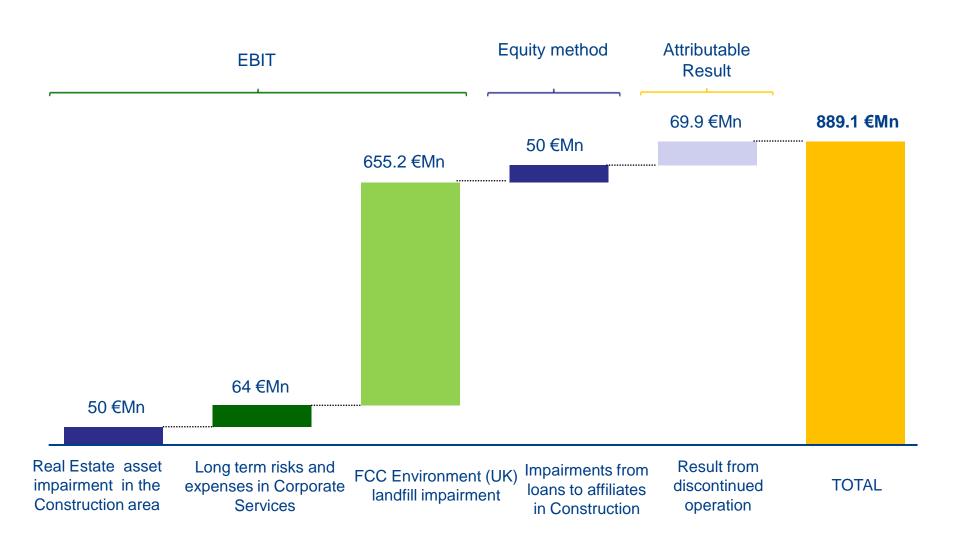
Mr. Victor Pastor CFO



|                         | <b>9M14</b> (€Mn)           | <b>Chg./9M13</b> (%) |
|-------------------------|-----------------------------|----------------------|
| Revenues                | 4,592.3                     | - 6.1%               |
| EBITDA                  | 597.7                       | 19.3%                |
| EBITDA Margin           | 13.0%                       | 2.8 p.p.             |
| Net Attributable Result | <b>- 788.3</b> <sup>1</sup> | n.s.                 |
|                         | <b>9M14</b> (€Mn)           | Chg./Dec.13 (%)      |
| Backlog                 | 33,484.4                    | 0.4%                 |
| Net Debt                | 6,430.9                     | 7.8%                 |



# Non-recurrent provisions and impairments

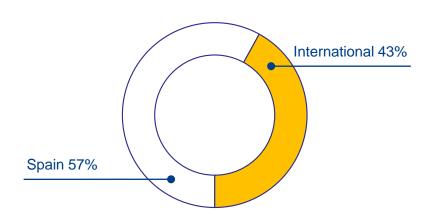




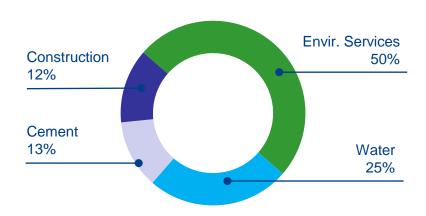
# **Operating performance**

|                        | Revenues 9M14<br>(€Mn) | Chg./9M13<br>(%) | EBITDA 9M14<br>(€Mn) | Chg./9M13<br>(%) |
|------------------------|------------------------|------------------|----------------------|------------------|
| Environmental Services | 2,072.8                | + 2.3%           | 307.6                | +1.1%            |
| Water                  | 704.0                  | - 1.9%           | 153.3                | + 6.5%           |
| Construction           | 1,447.9                | - 20.4%          | 74.7                 | + 31.7%          |
| Cement                 | 406.6                  | - 1.6%           | 82.6                 | + 95.3%          |
| Corporate & adjust.    | (39.0)                 | + 54.5%          | (20.4)               | + 56.0%          |
| Total                  | 4,592.3                | - 6.1%           | 597.7                | +19.3%           |

## Revenues by region



#### EBITDA by business areas







|                             | Revenues<br>€Mn | % / Total | % Chg. /<br>9M13 |
|-----------------------------|-----------------|-----------|------------------|
| Spain                       | 1,179.6         | 57%       | +1.2%            |
| United Kingdom              | 617.3           | 30%       | +8.6%            |
| Central &<br>Eastern Europe | 255.0           | 12%       | -2.5%            |
| Portugal & Others           | 20.9            | 1%        | -33.7%           |
| Total Revenues:             | 2,072.8         | 100%      | +2.3%            |
| EBITDA:                     | 307.6           | 14.8%     | +1.1%            |



|                        | Revenues<br>€Mn | % / Total | % Chg. /<br>9M13 |
|------------------------|-----------------|-----------|------------------|
| Spain                  | 578.7           | 82%       | +2.4%            |
| Eastern Europe         | 66.5            | 10%       | -8.6%            |
| Rest of Europe         | 36.1            | 5%        | 0.0%             |
| Latin America & Others | 22.7            | 3%        | -49.1%           |
| Total Revenues:        | 704.0           | 100%      | -1.9%            |
| EBITDA:                | 153.3           | 21.8%     | +6.5%            |

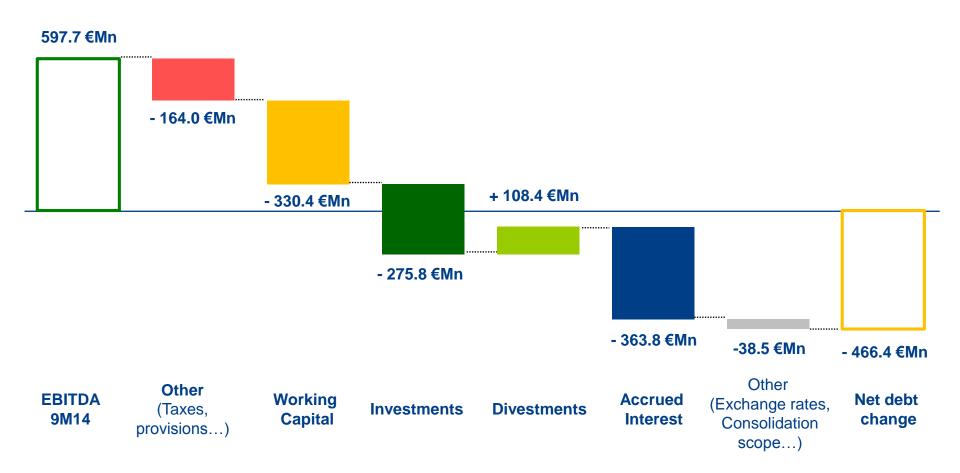


|                   | Revenues<br>€Mn | % / Total | % Chg. /<br>9M13 |
|-------------------|-----------------|-----------|------------------|
| Spain             | 748.6           | 52%       | -27.0%           |
| Latin America     | 447.9           | 31%       | -26.2%           |
| Europe            | 131.7           | 9%        | +10.4%           |
| Rest of the world | 119.6           | 8%        | +74.3%           |
| Total Revenues:   | 1,447.9         | 100%      | -20.4%           |
| EBITDA:           | 74.7            | 5.2%      | +31.7%           |



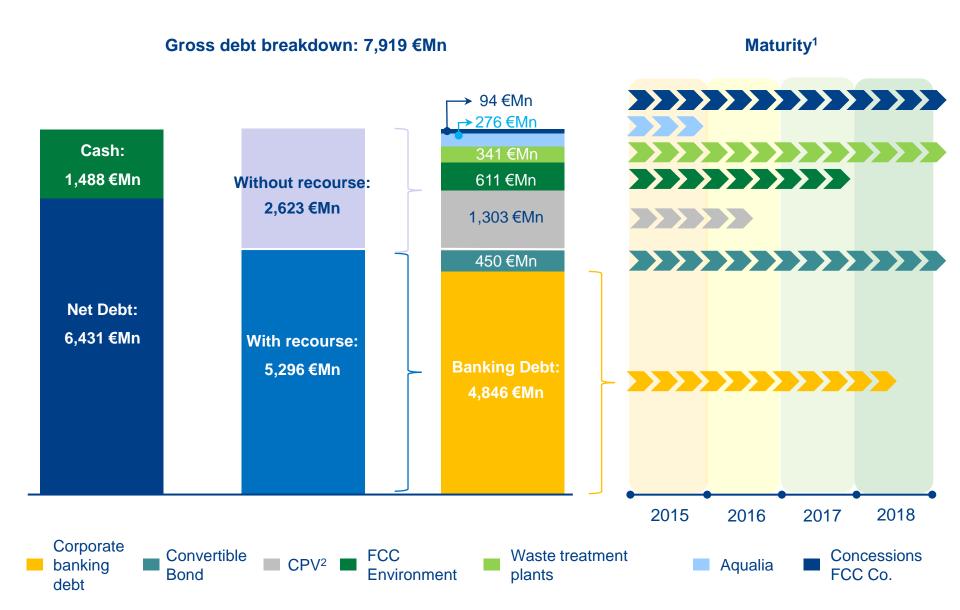
|                                     | Revenues<br>€Mn | % / Total | % Chg./<br>9M13 |
|-------------------------------------|-----------------|-----------|-----------------|
| Spain                               | 148.6           | 36%       | -12.3%          |
| United States &<br>Canada           | 130.9           | 32%       | -3.5%           |
| Tunisia                             | 63.9            | 16%       | +7.2%           |
| United Kingdom,<br>Algeria & Others | 63.3            | 16%       | +30.0%          |
| Total Revenues:                     | 406.6           | 100%      | -1.6%           |
| EBITDA:                             | 82.6            | 20.3%     | +95.3%          |







## **Debt structure and maturity**





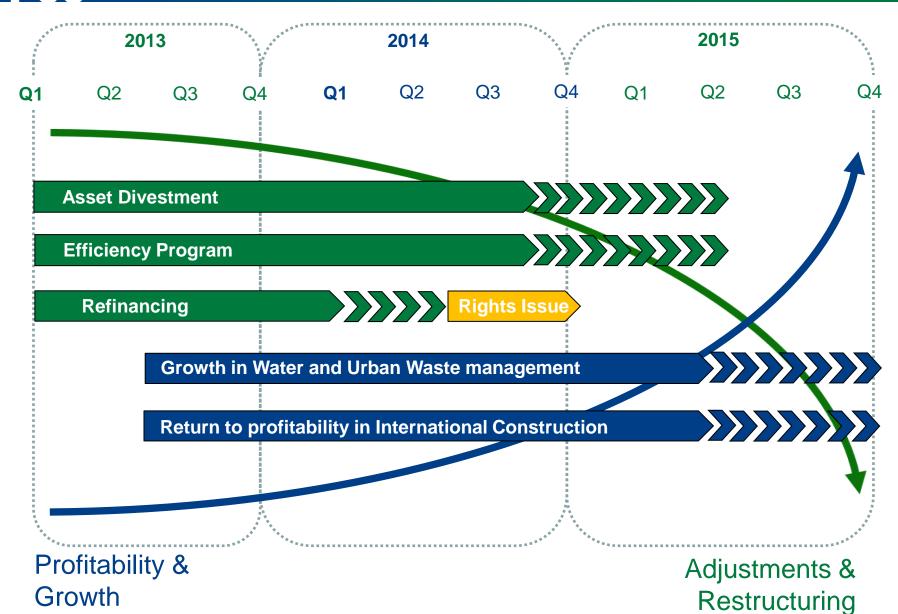
## **Strategic Plan progress**

- 3.1 Current situation
- 3.2 Next steps

**Mr. Juan Béjar** CEO



# Strategic Plan progress





With the completion of the Group's operating and financial restructuring, our next steps will lead us to strengthen our global position in Environmental Services and Water, while keeping a selective presence in the most profitable projects for our Construction area.

- Strengthen our position in Environmental Services and Water in current markets and boost expansion into new markets.
- Sustain a selective presence in the most profitable projects for our Construction area.

Continue to reduce financial leverage.

Resume dividend distribution



We are in this together

Thank you