

Marketing & Branding

December 2016

Corporate Presentation



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- 5. Leadership position in all areas
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FCC Group 1.1. FCC Group





Over 100 years of experience



Over 55,000 employees



Working in over **25 countries**, 47% of revenue comes from international markets



High degree of revenue visibility



Leaderin Environment, Water and
Infraestructure Development



€ 6,476 **M** revenue and € 814 **M** EBITDA in 2015



Comprehensive range of services

FCC Group 1.2. History



1900 > 1911 > 1913 > 1924 > 1940 > 1979 > 1989 > 1991

Fomento de Obras y Construcciones (FOCSA) is created First contract for cleaning and maintenance services for the sewerage system in Barcelona First services contract in Madrid

Construction of Término/France station in Barcelona

Solid waste collection contracts Madrid and Zaragoza First large project overseas: Burying 640 km of the Tripoli telephone network First refuse collection and street cleansing contract in the United Kingdom (Brighton & Hove)

- First integrated water management contract for the city of Vigo
- First sustainable, waste- collection vehicles with LPG engines

1992 2005 2006 2012 2013 2014 2015 2016

Construction of HSR Madrid-Sevilla

Acquisition of A.S.A (Currently FCC Environment CEE)

Strengthening in the United Kingdom with the acquisition of Waste Recycling Group (WRG) (Currently part of FCC Environment UK)

First spanish company to get a water management contract in Middle East Riyadh Metro, the largest contract awarded in the history of Spanish construction.

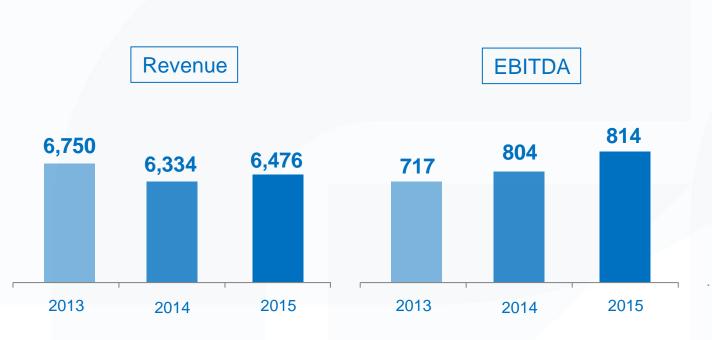
- Slim Group enters and FCC undergoes capital increase
- Lima and Doha Metro contract awards.
- First waste transportation contract in Houston (Texas), USA.
- First waste collection contract in Orange County, Florida (US)
- Construction and operation contract for a recycling plant in Dallas (US)
- Contract for L2 of the Panama Metro

- First joint contract
 FCC + CARSO *
- Second capital increase Mandatory takeover bid by means of which the Slim Group now has a 61% stake in the FCC Group
- Contract for the design, construction and operation of the El Salitre WWTP. Bogotá.

^{*}Company controlled by Slim Group

1.3. Key Figures / 2015









Backlog * (31Dec.2015) **€32,500 M**

* Environment. Water and Construction

1.4. Diversified business model

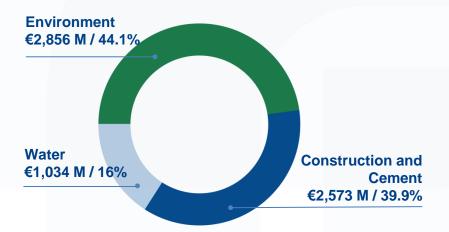


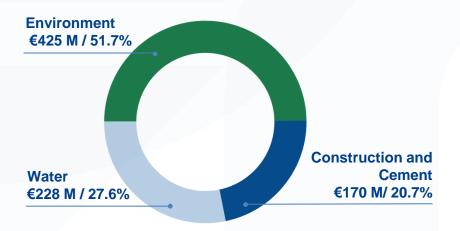
Revenue per business area / 2015

Total: €6,476 M *

EBITDA per business area / 2015

Total: €815 M*





^{*} Including corporate services and adjustments

1.4. Diversified business model

Citizen Services

Business Areas



Refuse collection

 Urban waste treatment and recycling

Street cleaning

Ground maintenance

 Maintenance of sewerage systems

 Industrial waste treatment and recycling

Remediation of polluted soils



 Integrated management of public services
 Operation, maintenance and technical assistance services

Design, construction and financing of water infrastructures



Civil Works

Building

Industrial

Concessions

Infrastructure

maintenance

Prefabrication



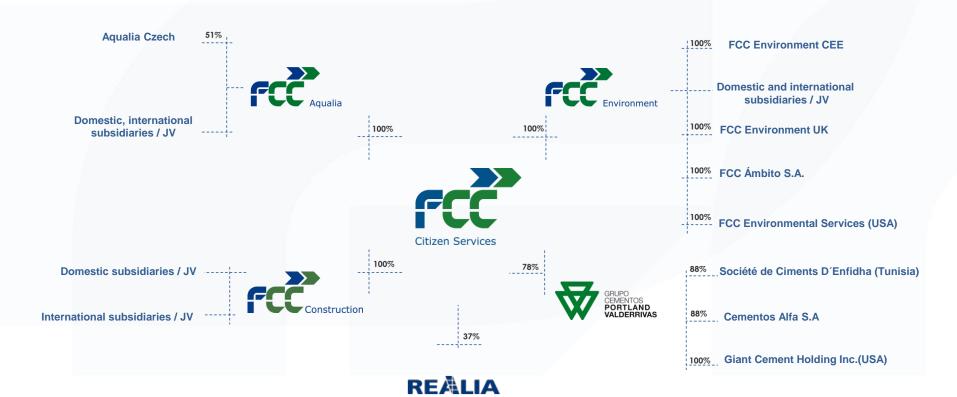
Cement Trading

Other businesses

(Concrete, Aggregate, Mortar Waste reduction in USA)

1.4. Diversified business model





1.5. Leadership position in all areas





Environment:

- #1 in Spain (1)
- Among the top 5 in waste management in the United Kingdom (1)
- #1 in comprehensive waste management services in Central and Eastern Europe (1)

Water:

- #1 in Spain (2)
- #3 in Europe (2) (3)
- #7 in the world (2) (3)

Construction:

- #3 in Spain (1) (4)
- Among the 20 largest construction companies in Europe (1) (4)

Cement:

- #1 producer in Spain (1)
- Large presence on the eastern coast of the United States and Tunisia
 - (1) According to amount of revenue
 - (2) According to population served
 - (3) Source: 2013 GWI ranking(4) Source: 2014 Epoc. Deloitte

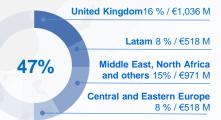
1.6. International presence





International revenue 2015

Total : €3,043 M





International Backlog*
(31Dec.2015) € 14,102 M (2.2 years)

*55% of the Total

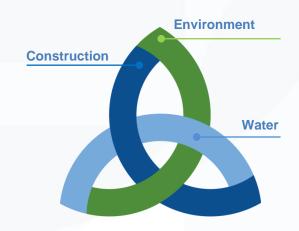
1.7. Integrated Offer



Advanced technology

- Own technology for waste collection and street cleansing.
- Leaders in waste recycling and energy recovery systems
- Experts in providing solutions at all stages of the water management cycle for all uses: human, agricultural and industry, meeting the needs of institutions and public and private organizations.
- Specialists in bridges and ports with a high technical complexity
- Innovative processes for high speed lines, metro and tunnels.
- Specialists in turnkey projects in the industrial sector.

Integrated range of services throughout the whole value chain



Advanced technology and integrated range of products and services with high added value in all of its business areas

FCC Group 1.8. Value Creation



Our leadership position strengthens our capacity to take the demand of our activities

Environment	 The Circular Economy Package plans to require member states to recycle at least 50% of municipal waste by 2020 and 65% by 2030 (70% for packaging waste) Potential for international organic growth (America, Central Europe)
Water	 Increase expected in water consumption due to the economic recovery in Spain and the demand in emerging economies. Potential for growth in Latin America, Central Europe and MENA.
Construction	 Sustained increase in investment in urban infrastructure related to telecommunications, electricity and transport. Great need for infrastructure in emerging markets. Cyclical business.
Cement	 Indicators point towards the beginning of a new expanding cement consumption cycle. The sustained growth cycle is maintained in the US. The levels of cement consumption in Tunisia are maintained in line with the cement consumption over recent years.

FCC Group 1.8. Value Creation



Experience

Over one century of experience creating value for citizens





Internationalization

Operating in over 25 countries

Innovation and technological capacity

Investment of over 13 million euros in R&D projects in 2015





P O sp

Professionalism

Over **55,000 professionals** specialising in different areas



Environmental management systems certified according to UNE-EN ISO 14001

in all business areas







Quality

Quality management systems certified according to **UNE-EN ISO 9001** in all business areas

Local development commitment

Over 8 million euros allocated to Projects for local development in 2015



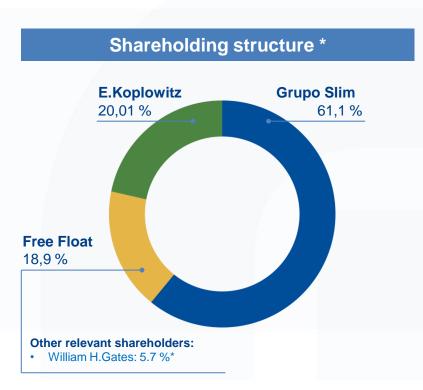


Health and Safety

Occupational health and safety management systems certified according to **OSHAS 18001** in all business areas

1.9. Corporate Governance Structure





Composition of the Board

15 members:

- 8 representing Slim Group
- 4 representing E. Koplowitz
- 3 independent directors

Audit and Remuneration Board Commissions:

Chaired by independent members

Majority of independent members

^{*} As of latest communications to the CNMV (Spanish stock market regulator)

1.10. Management Team



Chairman of FCC Esther Alcocer Koplowitz

CEO Carlos M. Jarque

Business Areas

FCC Construction FCC Environment FCC Aqualia Cementos Portland Valderrivas

Pablo Colio Abril

Agustín García Gila

Felix Parra Mediavilla

Gerardo Kuri Kaufmann



- 1. Environment
- 2. Water
- 3. Construction
- 4. Cement



Business Areas 2.1. Environment



Activities













Business Areas 2.1. Environment





Providing services to cities since 1911



Third largest company in Europe and among the Top 5 in the world



Serves over 53 million citizens



Most technologically advanced vehicle fleet in the world with over 15.000 units



Over 200 waste treatment, recycling and disposal centres



ISO 50001 certificate Comprehensive Energy Management



Management of

20 million t. waste
per year



Operating in over 5,000 municipalities



About

1,800 sustainable
vehicles
(CNG, electric,
hybrid and bi-power)



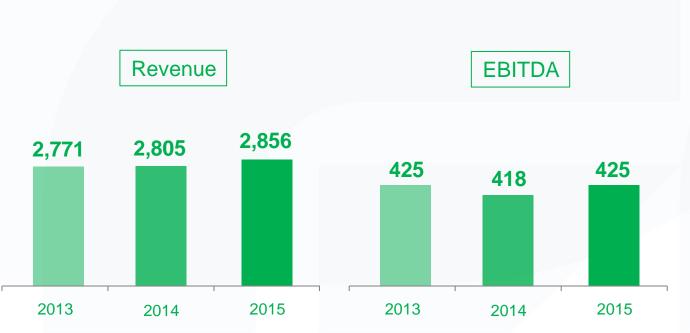
Over 38,600 employees



Inclusion of underprivileged groups in the workplace

2.1. Environment / 2015









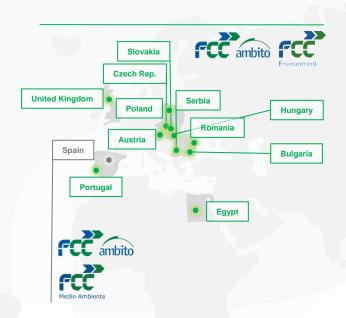
Backlog (31Dec.2015)

€11,826 M

2.1. Environment / International presence









Total: €1,342 M





International backlog*
(31Dec.2015) €4,730 M (1.6 years)

*40% of the total

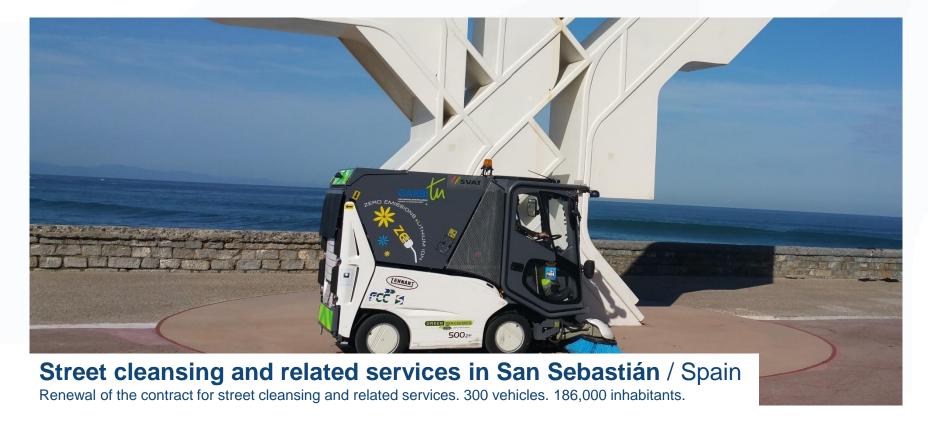
























2.1. Environment / Main references





Solid waste and recyclables collection in Orange County / Florida (USA)

Service: 400,000 inhabitants. Backlog: \$100 M. Operation period: 10 years. 34 CNG vehicles

Business Areas 2.2. Water



Activities



Management of Water Utilities for municipalities, groups of municipalities and public enterprises

Collection, purification, sanitation and water treatment

Development of Infrastructure Master Plans with financing, management and operation



 Infrastructure revision and analysis

Infrastructure control and management

· Water quality



Purification

Desalination

Treatment

Reuse

Industry

Other markets

Business Areas 2.2. Water





23.620.000 Population served (GWI)



1.100Municipalities served



22 Countries present



Over 7.600 Employees



445 WWTP's



70.577 km of managed networks



13,5 M Invoices issued / year



246 WPP's



618 hm³/year Drinking water produced



33
Desalination Plants



2.570Drinking water repositories



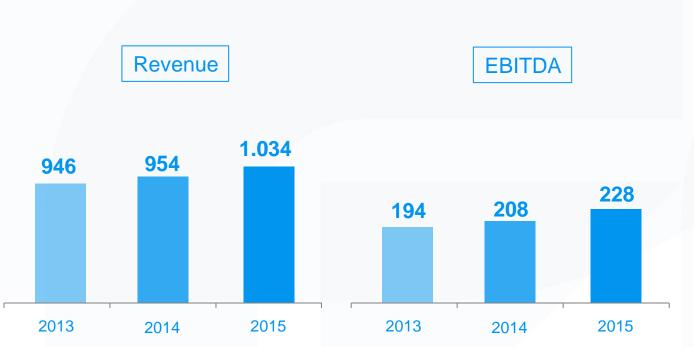
5 Laboratories certified according to ISO-17025



17 Sports centres

Business Areas 2.2. Water / 2015









Backlog (31Dec.2015)

€14,444 M

2.2. Water / International presence





International Revenue 2015

Total: €258.5 M





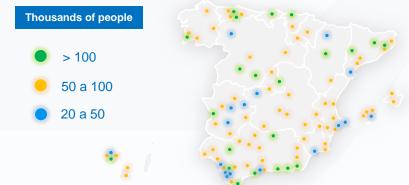
International backlog*
(31Dec.2015) €4,622 M (4.5 years)

*32% of the total

2.2. Water / Spain / main references











2.2. Water / Latam / Main references





2.2. Water / Algeria / Main references





2.2. Water / Europe / Main references



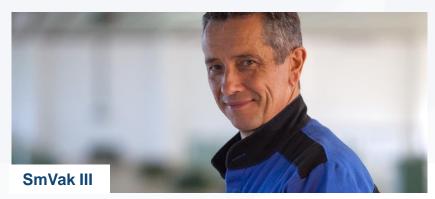


Czech Republic - SmVak

Project: Integrated Water Management, is the main operator of the regions of Moravia and Silesia. SmVak owns the infrastructure (and is therefore an activity of indefinite duration). It is one of the few existing cases of transboundary water supply, providing service through its infrastructure to 100,000 people in nearby Poland.

SmVaK subsidiary aqualia has 1,300,000 users and has a supply network that measures 6,000 kilometers.





Business Areas 2.3. Construction



Activities



Railway infrastructures

Roads

Bridges

Residential buildings

Non-residential buildings

Tunnels

Maritime infrastructure

Airport infrastructure

Water Infrastructure



Housing units and estates

Non-residential buildings

Rehabilitation



Industrial construction

Energy

Electromechanical installations

Electricity distribution networks

Systems

Facility maintenance

and efficiency

Infrastructure maintenance

Prefabrication

Corporate Image

Business Areas 2.3. Construction





Over 100 years of experience



We are global and local



Riyadh Metro, the largest contract awarded in the history of Spanish construction



Over 900 km of High Speed Railways built



Operating in over
15 countries



One of the **top 100** construction companies in the world



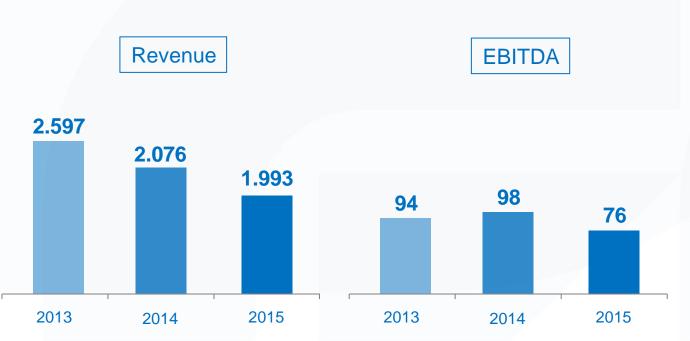
in the selective execution of large civil works (tunnels, railway, metro)



Over 600 km of tunnels built

2.3. Construction / 2015









Backlog (31Dec.2015)

€6,230 M

2.3. Construction / International presence





International Revenue 2015

Total: €1,096 M

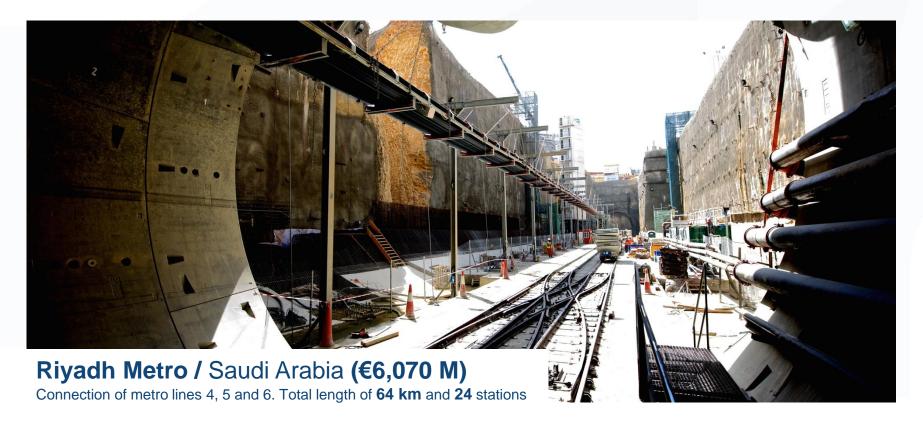




International backlog*
(31Dec.2015) €4,860 M (2.4 years)

*78% of the total

















2.3.1. Industrial / Main references





Business Areas 2.4. Cement



Activities









Business Areas 2.4. Cement





Present in **3 continents**



"El Alto" plant, the second largest cement factory in Europe



High use of fuel and alternative raw materials



Spain
Market leader
with extensive
territorial coverage



Production capacity of 15.6 million tonnes of cement



The **most advanced technology**to guarantee
sustainable production



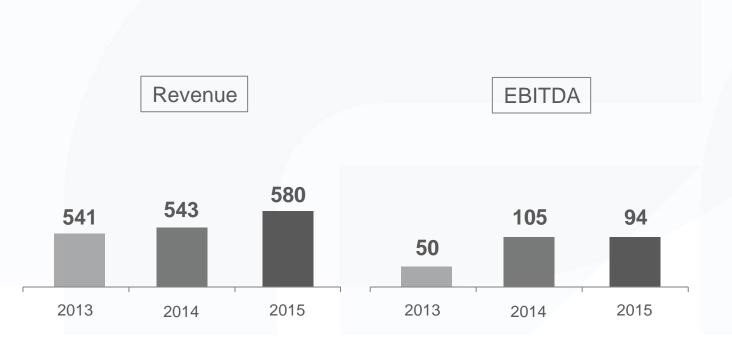
4th player on east coast of the US



Tunisia Market leader

Business Areas 2.4. Cement / 2015







2.4. Cement / International presence





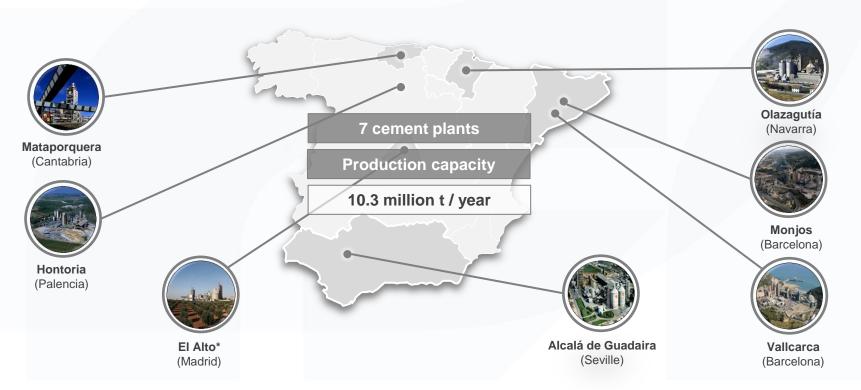
International Revenue 2015

Total: €383 M



2.4. Cement / Spain / Main references





^{*}Grey and white cement production

2.4. Cement / United States / Main references





2.4. Cement / Main references





2.4. Cement / Main references





2.4. Cement / Main references





FCC Group Websites



FCC Group



www.fcc.es

Construction



www.fccco.com



www.fccindustrial.com

Cement



www.valderrivas.es



www.gchi.com

Water

Environment











www.aqualia.com

www.fccambito.es

www.fccenviromental.com

www.fccenvironment.co.uk

www.fcc-group.eu

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