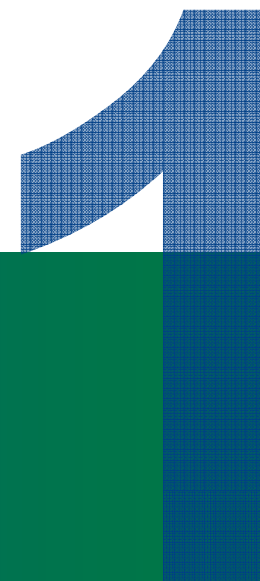


FY 2011 Results

February 28th, 2012

Finance Department
Investor Relations

- This document has been drafted by Fomento de Construcciones y Contratas, S.A. (the “Company”) to be used solely in the presentation of 2011 earnings.
- No liability whatsoever is assumed by the Company, its advisors or representatives, whether for negligence or otherwise, with respect to any loss or damage arising from any use whatsoever of this document or its contents.
- This document does not constitute an offering or an invitation to acquire or subscribe shares in accordance with Act 24/1988, of 28 July, on the Securities Market, Royal Decree-Act 5/2005, of 11 March, and/or Royal Decree 1310/2005, of 4 November, and their implementing regulations.
- Additionally, this document is neither an offer to buy nor a solicitation to purchase, sell or exchange shares, nor is it a request for any kind of vote or approval in any other jurisdiction.
- Neither this document nor any part of it is contractually binding and it may not be used or construed as constituting a contract or any other type of commitment.



Introduction

- 1.1 Highlights*
- 1.2 Key figures*
- 1.3 Internationalization progress*
- 1.4 Balanced performance of key areas*
- 1.5 Backlog stability*
- 1.6 Financial strengthening*

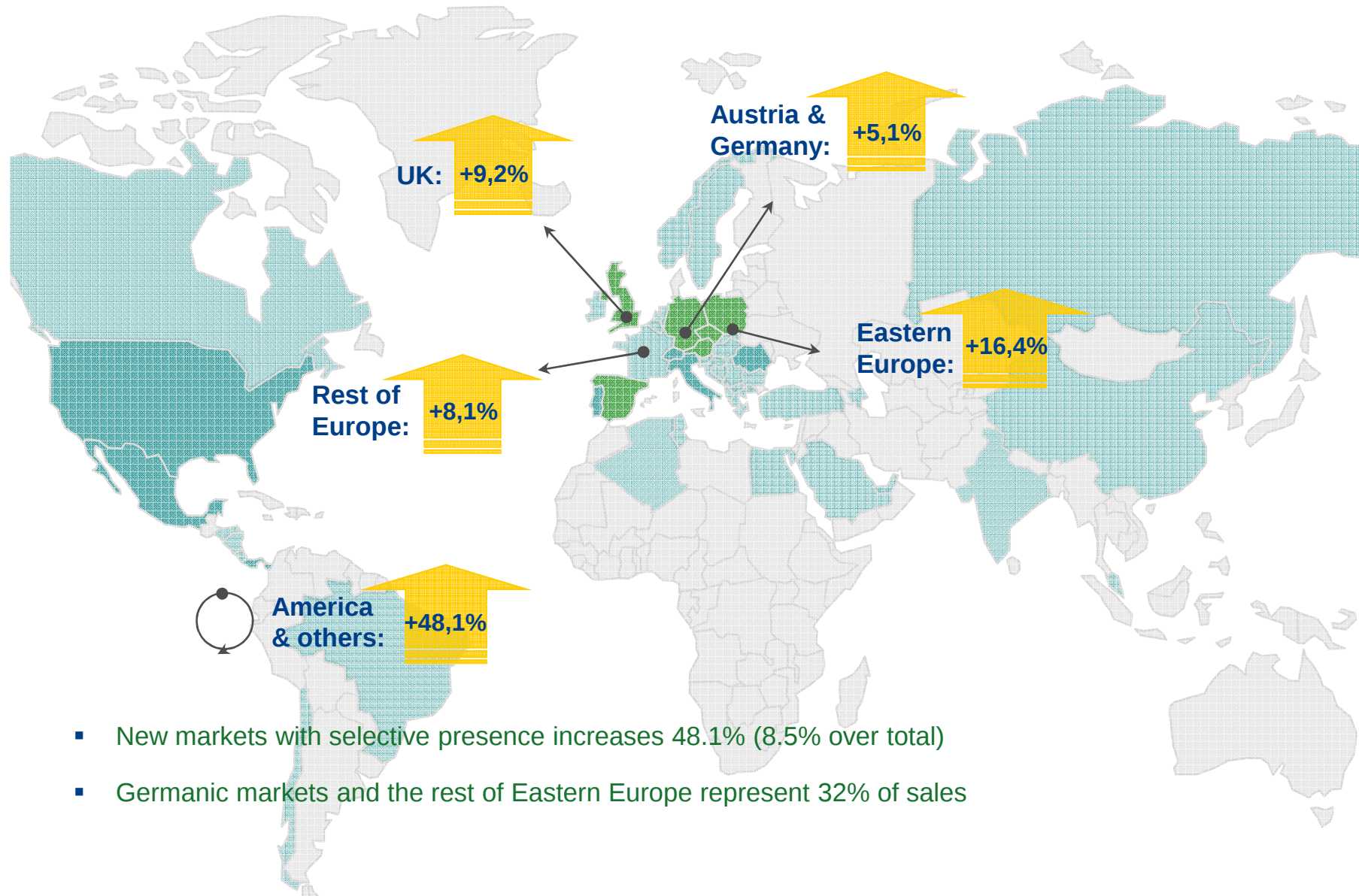
Mr. Baldomero Falcones
Chairman and CEO

- **Internationalization gains momentum.** For the first time ever overseas sales exceed those coming from FCC home market, with 52.4% over the total (45.5% in 2010)
- **Growing presence in utilities areas.** Environmental, water and urban services contributes with a new peak level of 64.9% of the total Ebitda
- **Backlog stability.** Order in-take keeps secured period of activity in 6.9 years for Services and 1.4 years for Infrastructure areas
- **Financial strengthening.** Strong reduction of 19% in banking debt in 2011
- **Active management of asset portfolio.** Non core assets divested for €575mn and other actions in progress (€1.8Bn of assets classified as discontinued activities as of Dec. 2011)
- **Sustained shareholder remuneration.** Cash dividend of €1.43/p.s in 2011, a 7.2% GDY

	FY11 (€Mn)	Chg./FY10 (%)	
Revenues	11,754.8	- 1.3%	➤ International sales (+13.6%) offset domestic fall
EBITDA	1,252.3	- 6.6% ¹	➤ Utilities performance partially offset cyclical demand adjustment
EBITDA margin	10.7%	- 0.8 p.p.	
Net profit	108.2	- 64.1%	➤ Non cash adjustment in cement assets (€ 301 Mn)
Operating Cash Flow	999.4	+ 3.3%	
Net debt	6,277.2	- 19.0%	➤ Financial strengthening
Backlog	35,238	- 0.2%	➤ Forward activity secured

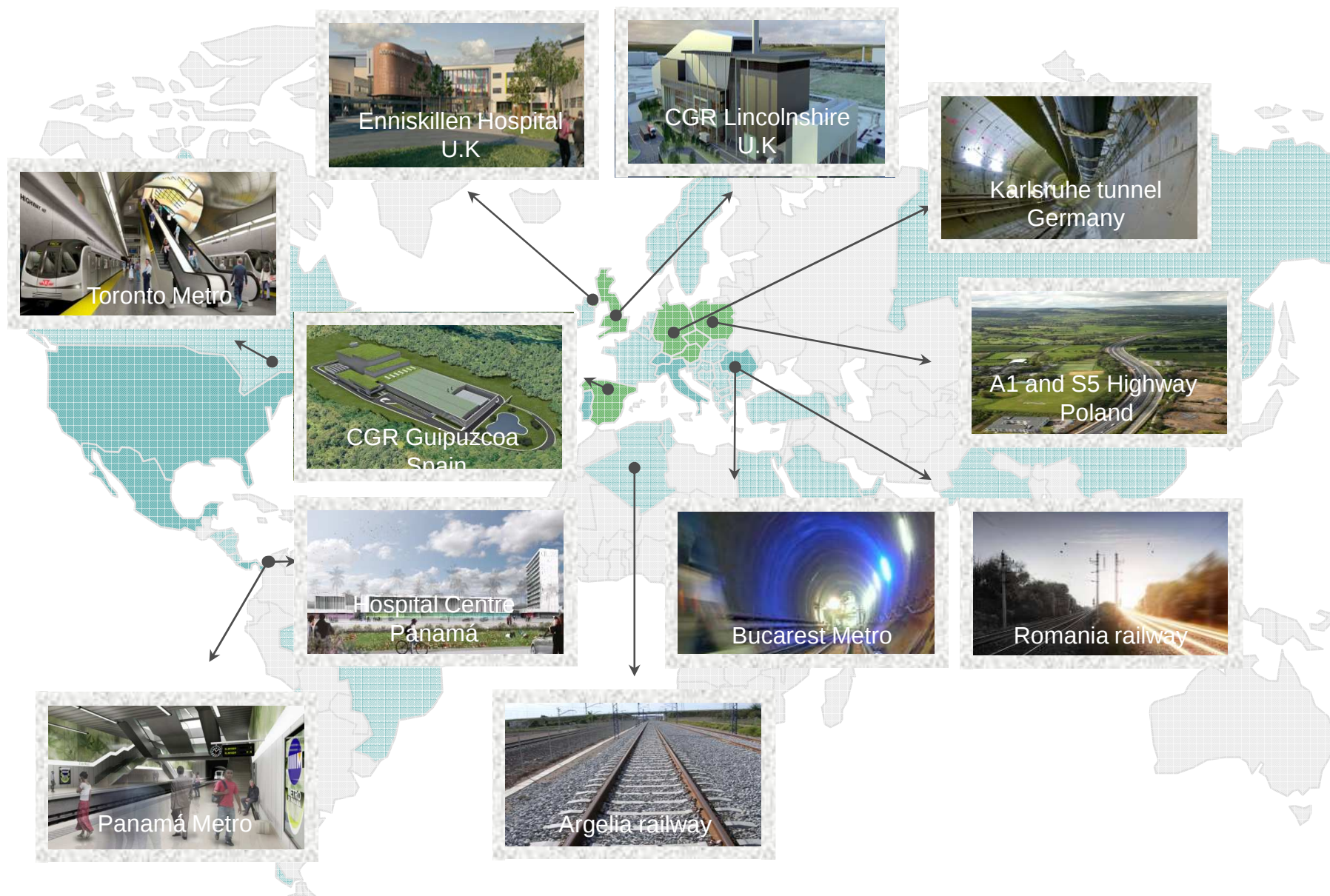
- Not taking into account the cement adjustment, with no effect in cash flow generation, net profit is similar to 2010 (€ 301 mn)

Overseas Revenue Growth by Geographic Area



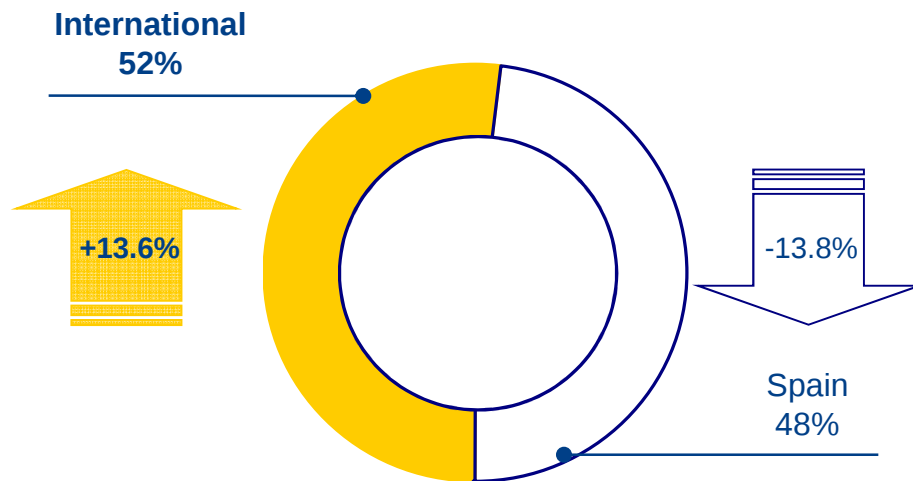
- New markets with selective presence increases 48.1% (8.5% over total)
- Germanic markets and the rest of Eastern Europe represent 32% of sales

Significant contracts, centered in international markets

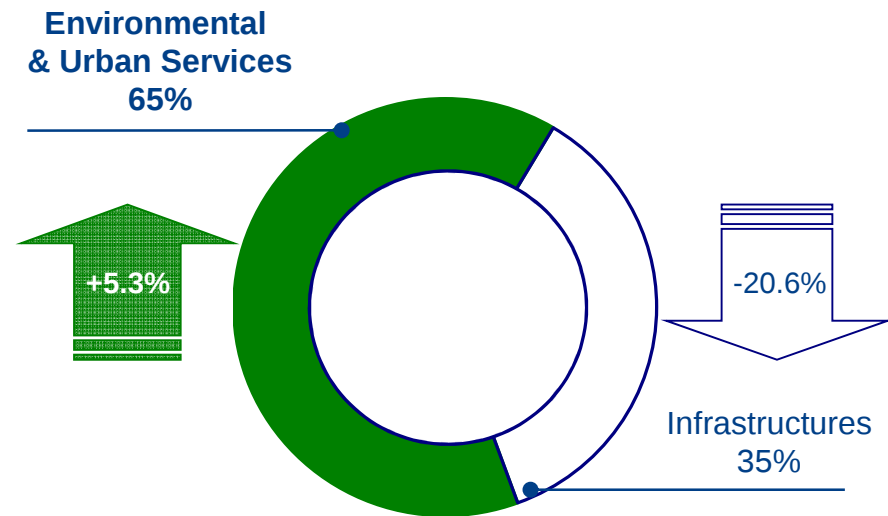


Increasing weight of recurrent activities and in large potential Geographies

Revenues by Geographic Area

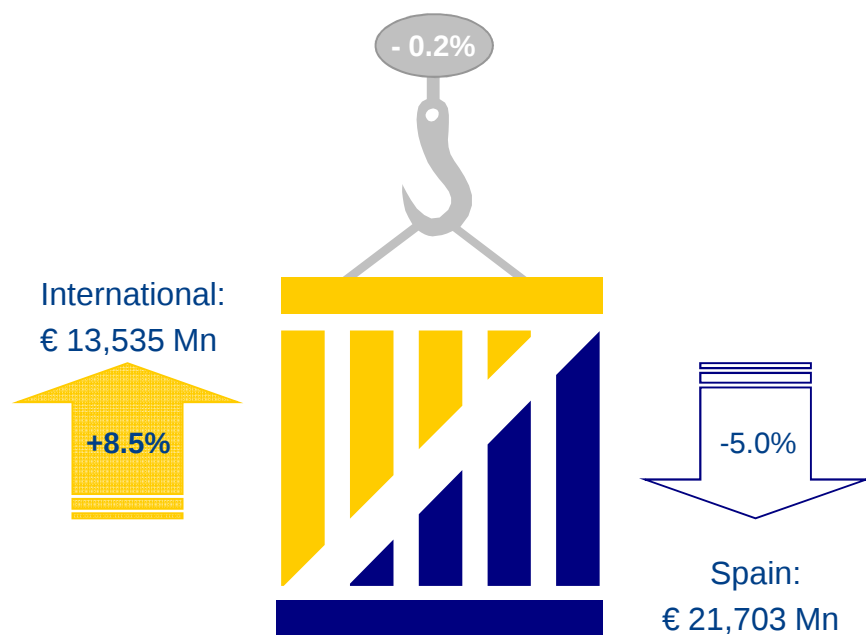


EBITDA by Business Area

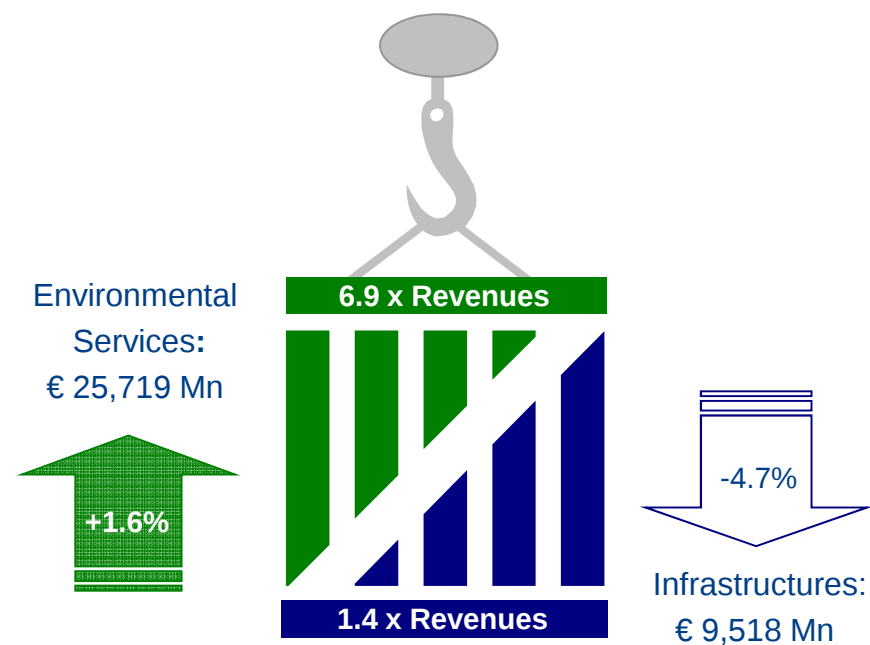


- Revenues from outside Spain expanded by 13.6% in 2011, offsetting the decline in infrastructure-related demand in Spain, close to complete a 5 years of heavy adjustment period (2008/2012).
- EBITDA from recurring activities Environmental & Urban Services rose 5.3%, up to 65% of the total, easing the severe decline in infrastructure areas and will show its full potential once cyclical adjustment reach the bottom.

Backlog by Geographic Area (Dec. 2011)



Backlog by Business Area (Dec. 2011)



- Backlog stability supported by 8.5% international growth (9.7% in infrastructure construction and 7.8% in environmental services).
- Environmental Services backlog, linked to public, regulated and long-term contracts, increases by 1.6% covering 6.9x annual revenues.

Environmental: Lincolnshire Project

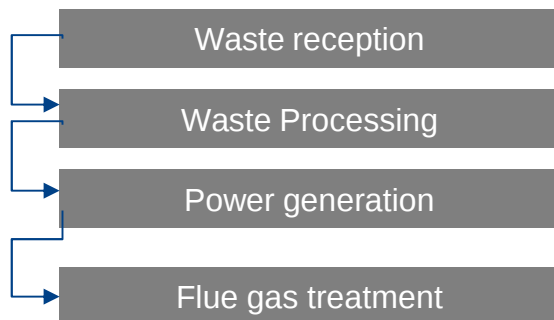
Key information:

- Investment £125Mn. Service commencement 2013
- Operate and maintain: 25 years, £204Mn pounds of income
- Financing: “Prudential Borrowing” from Lincolnshire County Council
- WRG-FCC responsible of EPC y DBO

The site (June 2011)



EfW process stages



- Treatment Capacity:
150.000Tn/year
- Power Generation:
13,1MW (capacity)
109,018 Mwh/ year
(production)

Building in progress (Feb. 2012)



- Energy from waste facility. Minimum financial impact of residue (“landfill tax”) and environmental cost.

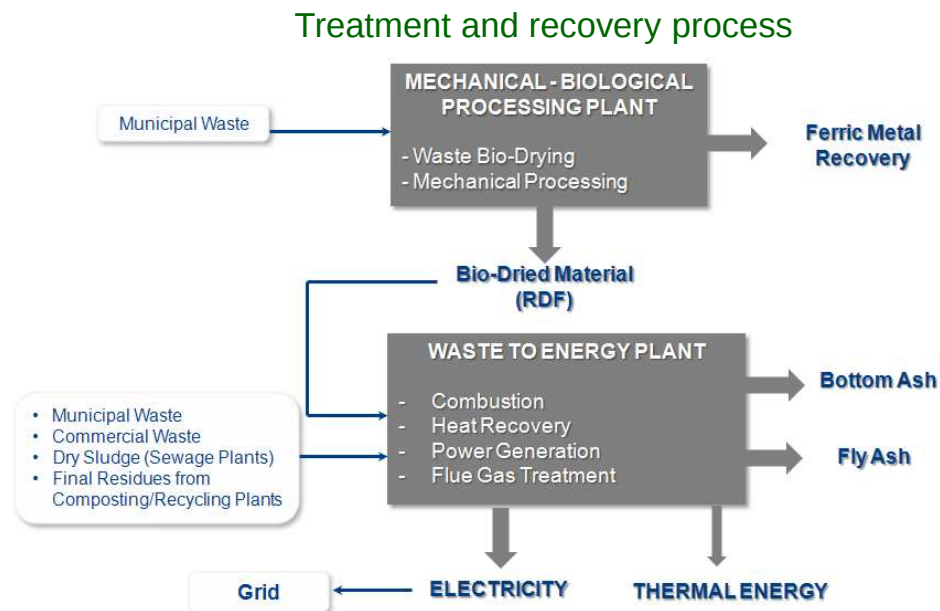
Environmental: Waste treatment facility in Guipúzcoa

Key information:

- Investment € 223.4 mn. Service commencement 2014
- Operate and maintain: 10 years with € 103 mn(e) income
- Financing: Communities and Guipúzcoa Council.
- FCC Servicios responsible of EPC y O&M



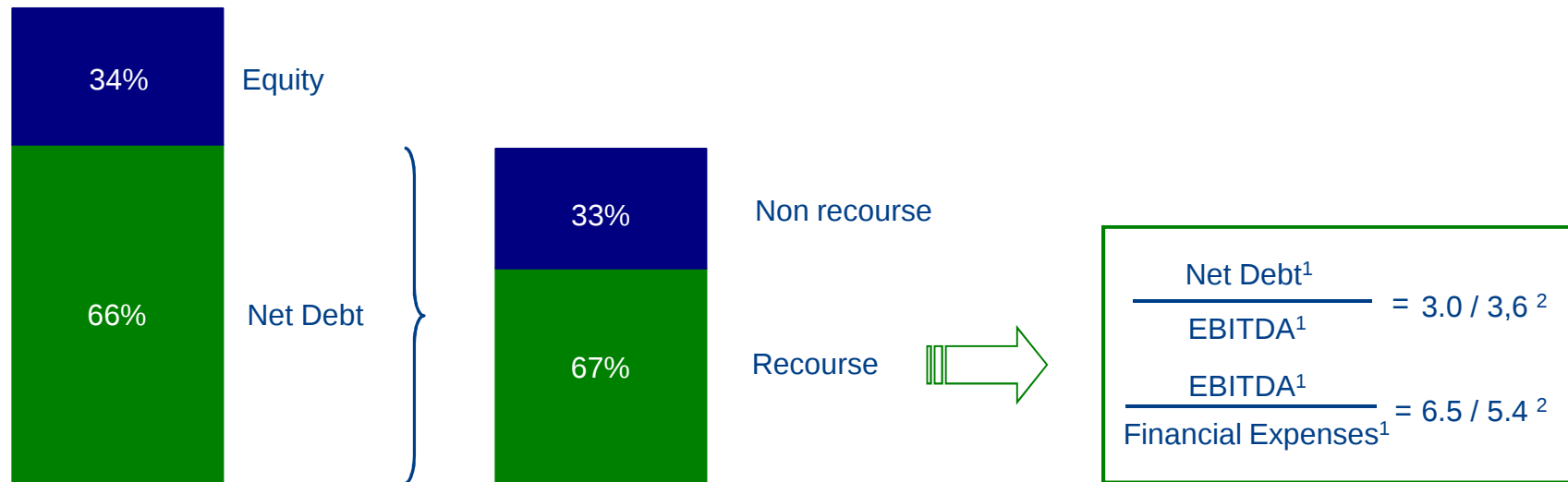
Biologic-mechanical pre-treatment facility, EfW



- Treatment Capacity:
320,000Tn/year
- Power Generation:
33MW (capacity)
203,320Mwh/year (production)

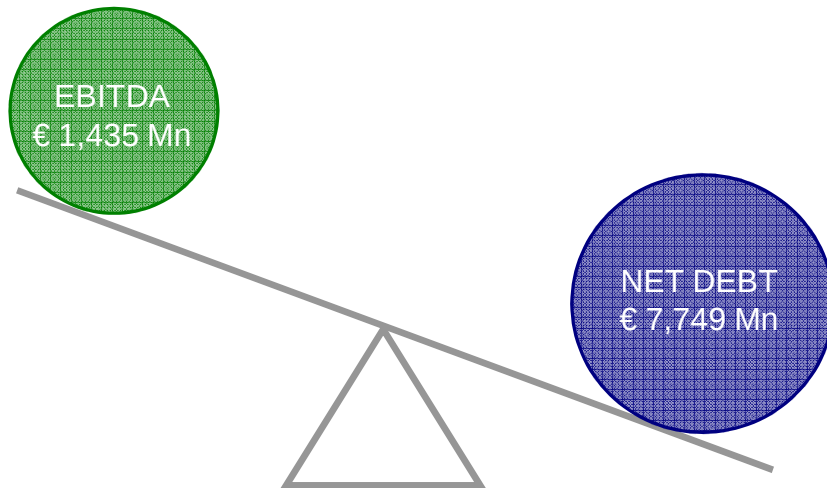
- Development of Innovative and built-in solutions with I+D implementation, no capital requirements with recurrent and long term income generation

Financial leverage

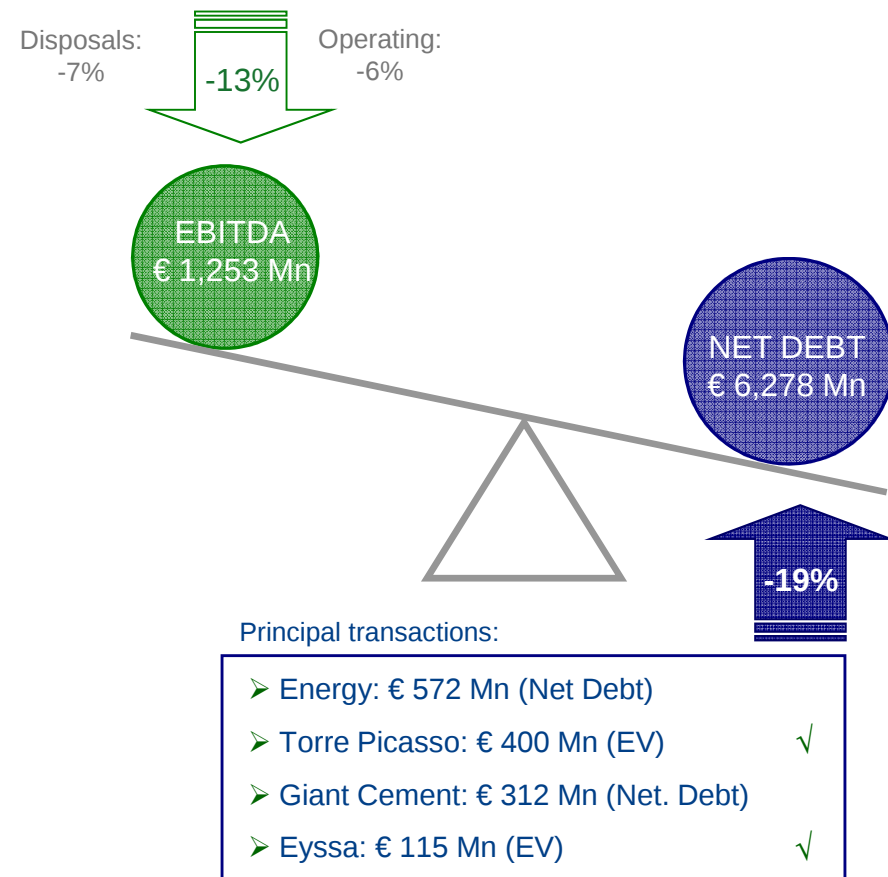


- Significant 19% net debt reduction after implementation of stringent measures: lower expansion of working capital, Ebitda enhancement through cost control and selective asset divestments
- Strong liquidity position of €2.7Bn plus another €0.8Bn of undrawn credit lines.

Financial Leverage FY 2010



Financial Leverage FY 2011



- Net Operating Cash Flow growth and disposal of some non core assets (Torre Picasso, operating HQ's and Eyssa), and discontinued operations (new partners in Energy and other in progress) allows a net debt reduction of €1.5 Bn

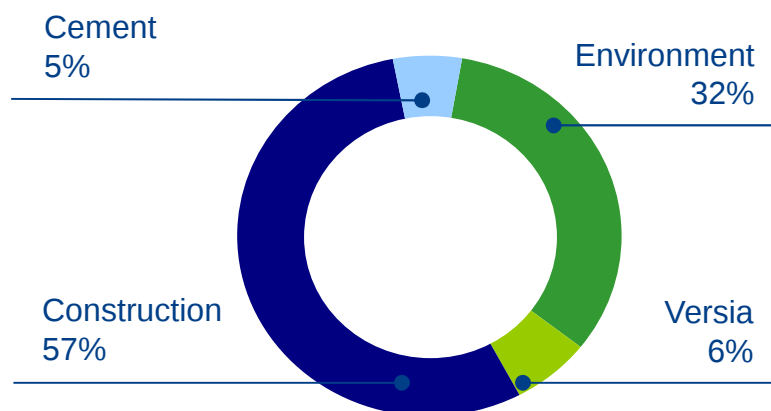
FY 2011 Results

- 2.1 Operating overview*
- 2.2 Environmental & Urban Services*
- 2.3 Infrastructures*
- 2.4 Other activities*
- 2.5 Cash Flow Generation*
- 2.6 Change in net debt*
- 2.7 Financial structure*

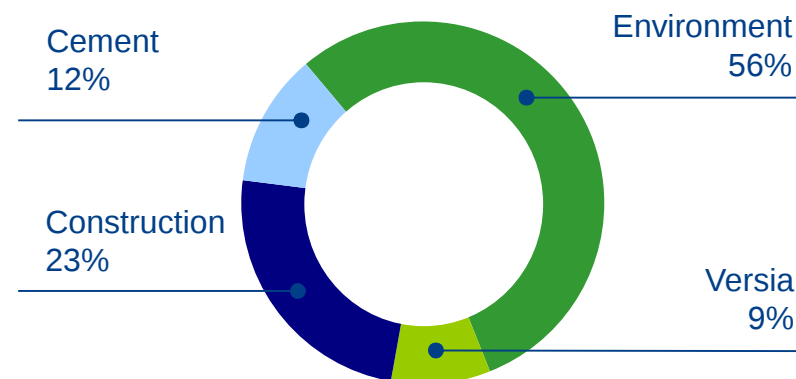
Mr. Victor Pastor
CFO

	2011 Revenues (€Mn)	Chg./FY10 (%)	2011 EBITDA (€Mn)	Chg./FY10 (%)
Environment	3,735.4	+ 1.7%	697.9	+ 6.1%
Construction	6,686.2	- 0.1%	303.9	- 14.5%
Cement	609.1	- 19.1%	150.1	- 30.7%
Versia	767.3	-9.3%	114.9	- 17.3%
Other & adjustments	(43.2)	- 24.6%	(14.5)	n.a.
Total	11,754.8	- 1.3%	1,252.3	- 8.3%

Revenues by business area

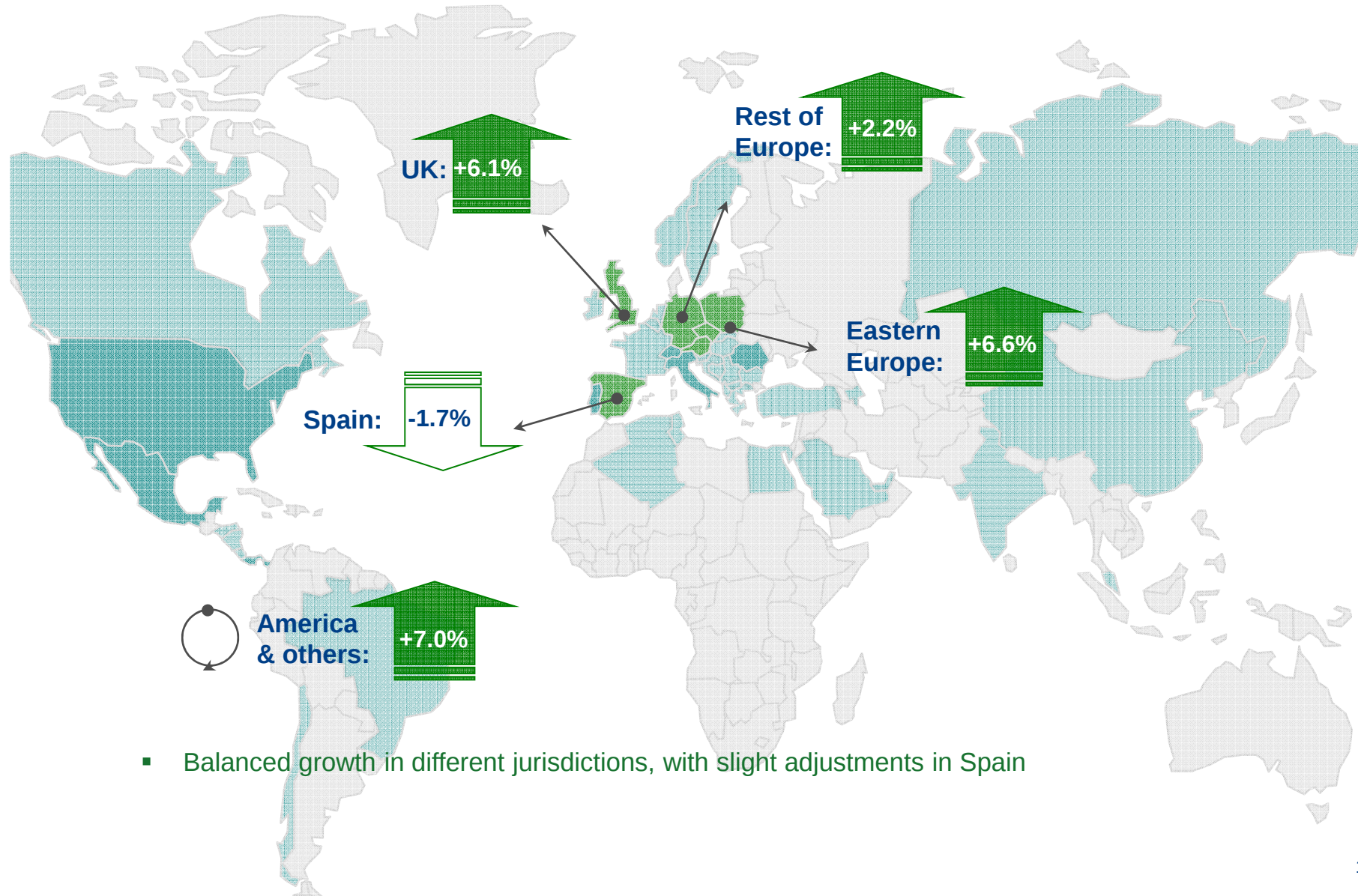


EBITDA by business area



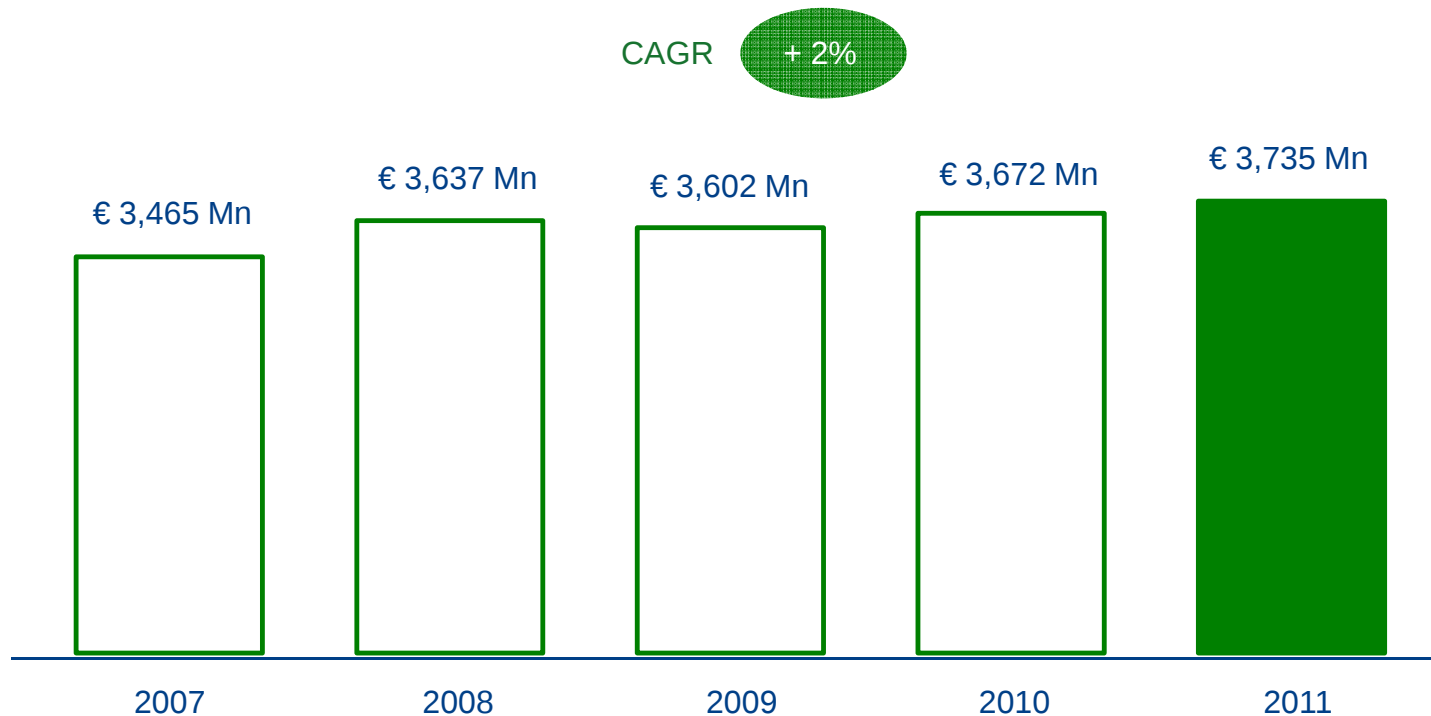
	Revenues €Mn	% / Total	% Chg. / FY2010	% Internat. / Total Revs.
 Urban Waste Mgmt: <i>#1 in Spain, UK & Austria</i>	2,571.8	57%		42%
 Water: <i>#2 in Spain, #3 Worldwide</i>	844.9	19%		21%
 Industrial Waste: <i>#1 in Iberia, #2 in US</i>	318.7	7%		50%
 Urban Services¹:	767.3	17%		36%
Total Revenues:	4,502.8	100%		
EBITDA:	812.8	18.1%		

Revenue Growth by Geographic Area (2011)



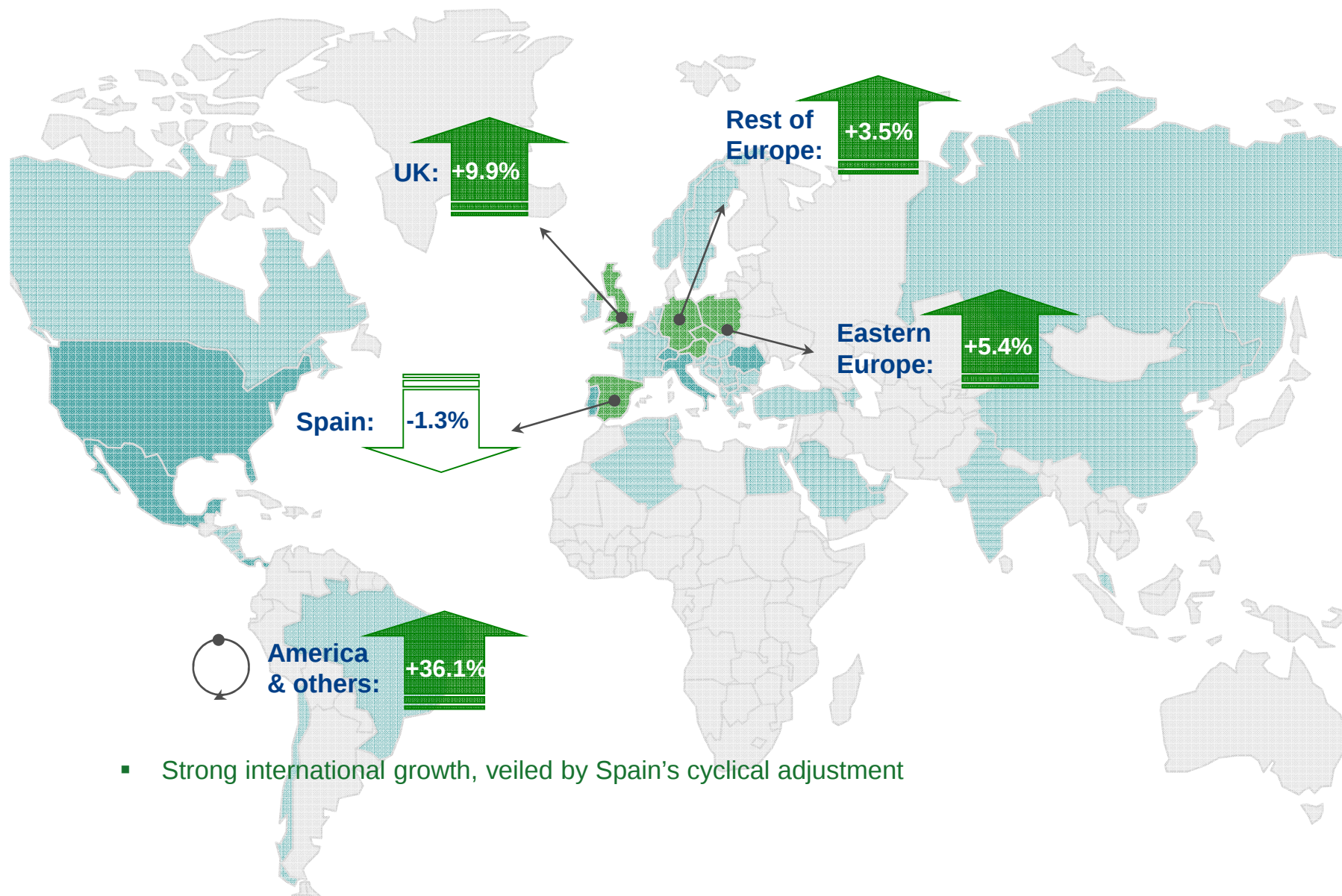
- Balanced growth in different jurisdictions, with slight adjustments in Spain

Revenue Performance 2007 - 2011

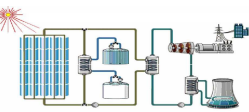
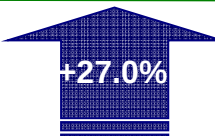
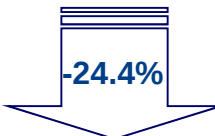
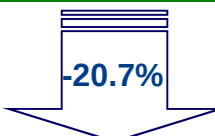


- Long term performance show strong revenues resilience even during severe economic downturn
- High component of services provided on long term contracts (waste recycling) and concessions (water)
- Low to high capital intensive projects with ample margins and entry barriers

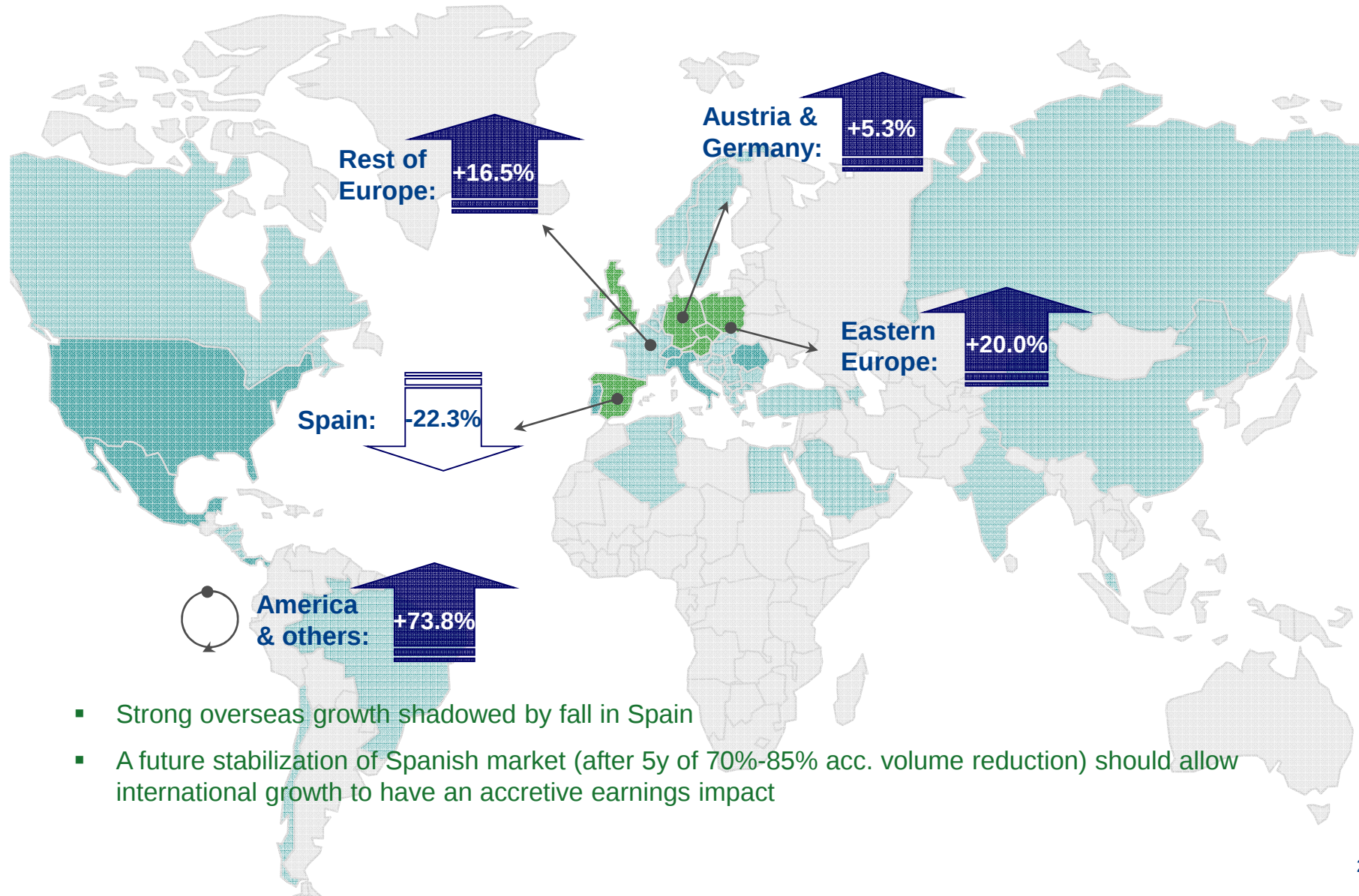
Backlog Growth by Geographic Area (2011)



- Strong international growth, veiled by Spain's cyclical adjustment

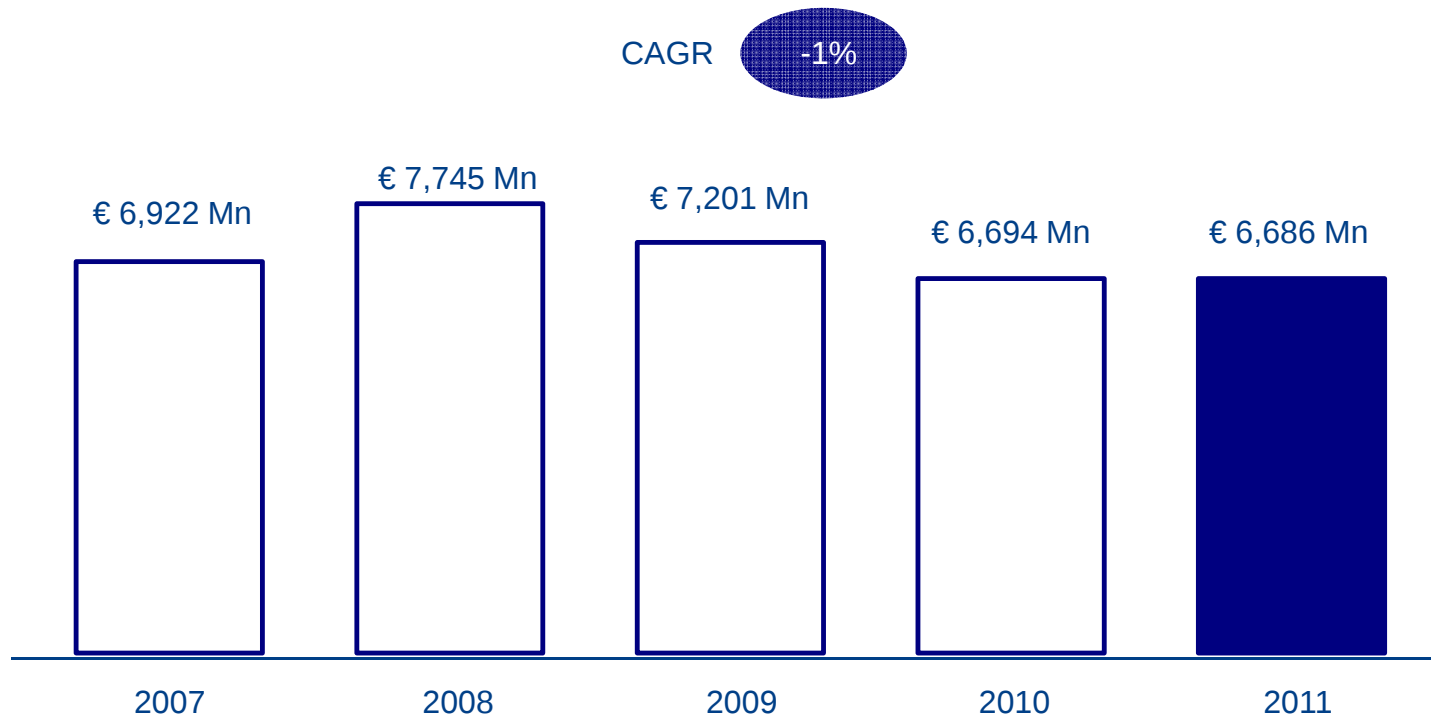
		Revenues €Mn	% / Total	% Chg. / FY2010	% Internat. / Total Revs.
	Civil Works:	3,840.2	53%		65%
	Non residential building:	1,386.5	19%		
	Industrial Fitting and Maintenance:	880.0	12%		
	Residential building:	579.5	8%		20%
	Cement:	609.1	8%		
	Total Revenues:	7,295.3	100%		62%
	EBITDA:	454.0	6.2%		

Revenue Growth by Geographic Area (2011)



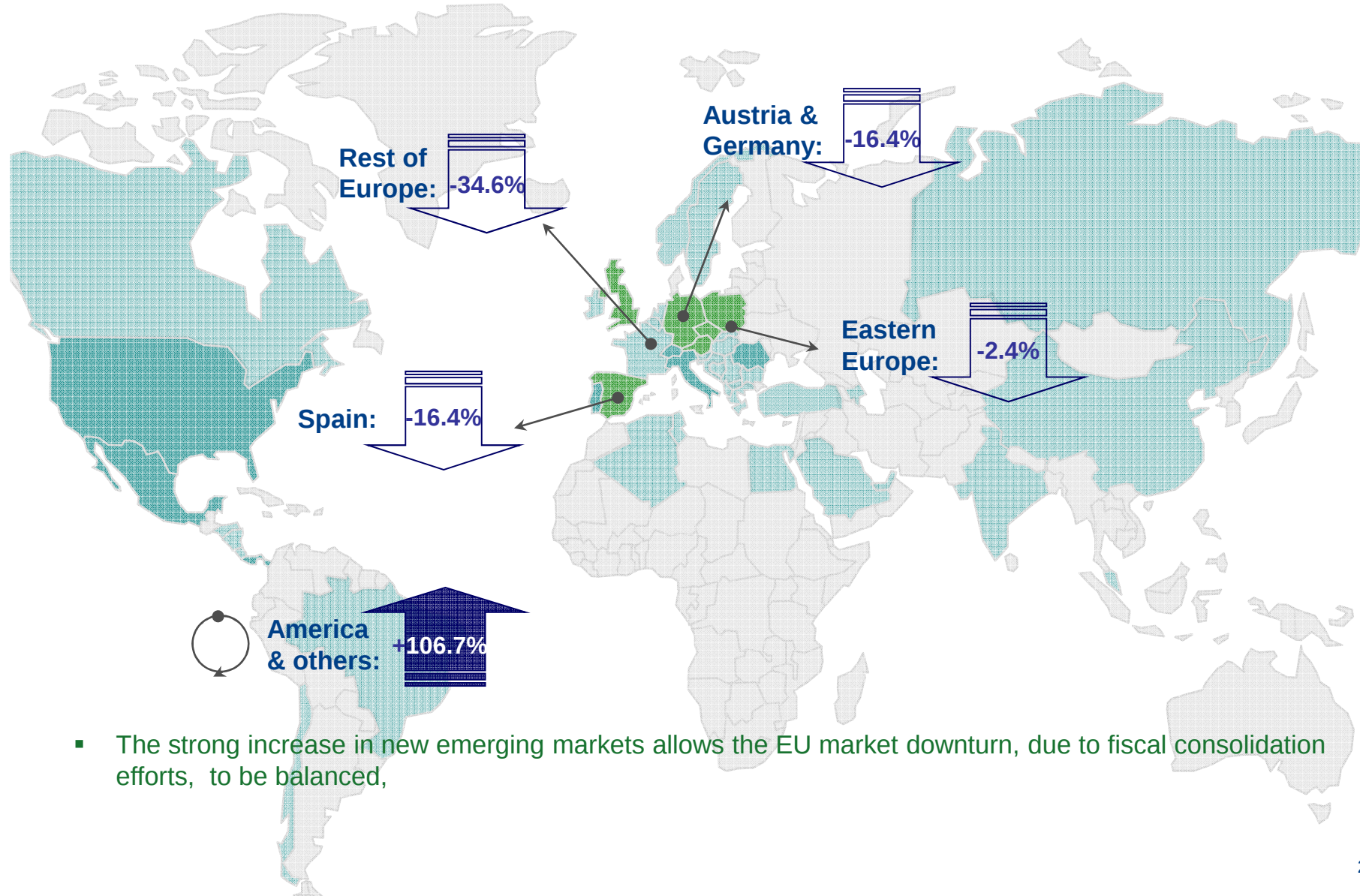
- Strong overseas growth shadowed by fall in Spain
- A future stabilization of Spanish market (after 5y of 70%-85% acc. volume reduction) should allow international growth to have an accretive earnings impact

Revenue Performance 2007 - 2011



- Long term performance show internationalization success to compensate Spanish market reduction (to reach in 11/12 the lowest level since 80s)
- Industrial fitting and maintenance as an additional buffer, with sales +28% in 2011 (12% o/total)

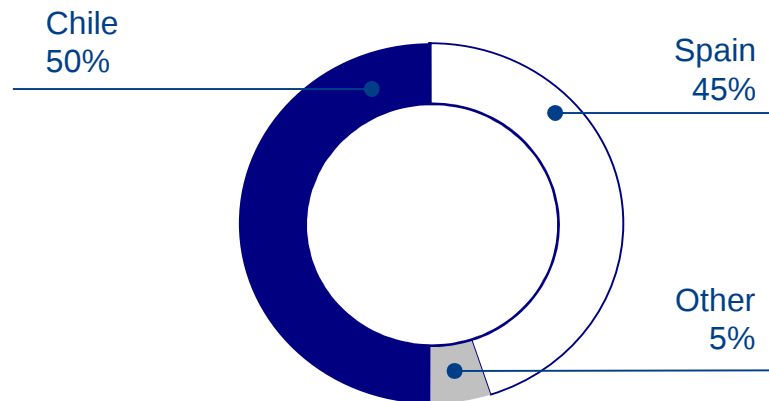
Backlog Growth by Geographic Area



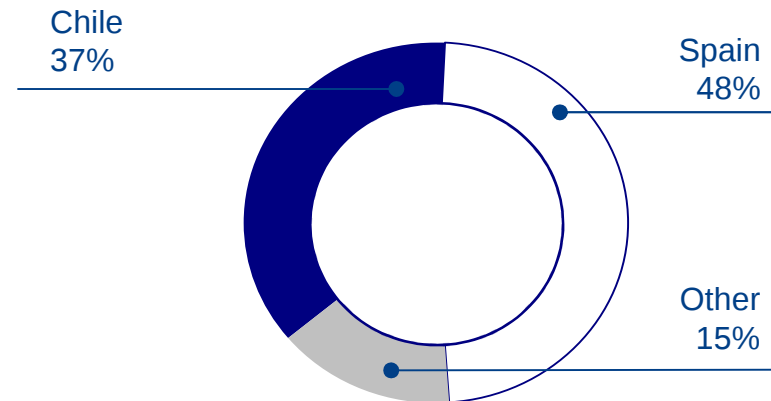
- The strong increase in new emerging markets allows the EU market downturn, due to fiscal consolidation efforts, to be balanced,

Infrastructure transport concessions

Revenues by Country (2011)



Assets by Country (2011)

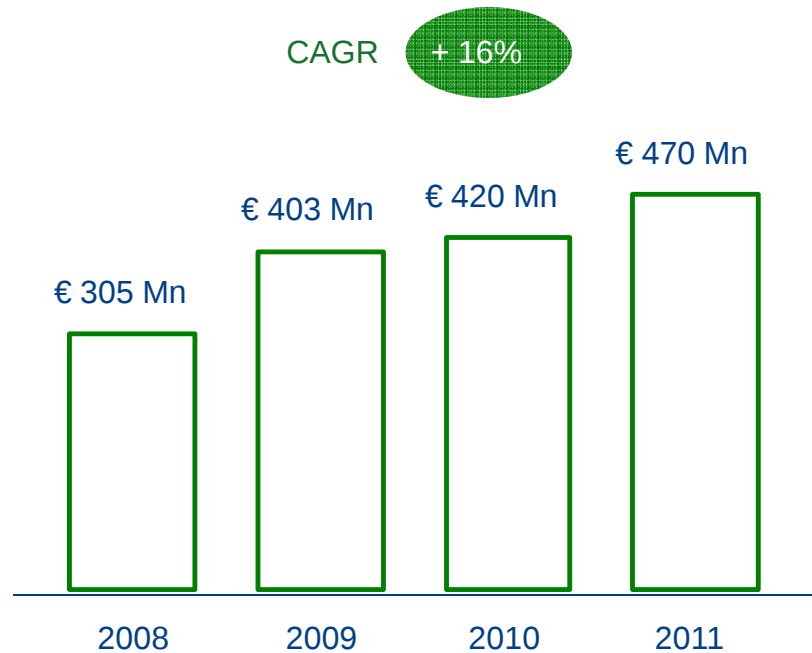


- FCC investment in GVI¹ reach €543.2mn with 93.7mn of non consolidated Ebitda as of Dec. 11
- Two new partners (Op Trust and PGGM) incorporated in Q311 with an initial cash contribution of € 400 Mn, extendable to € 750 Mn in the next 5y

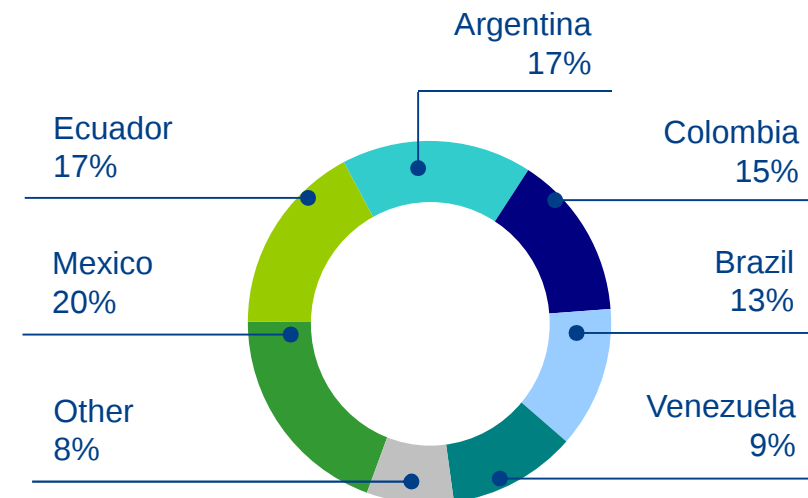
(1) Includes booked value of other minor concessions for €118.5 Mn

Environmental services

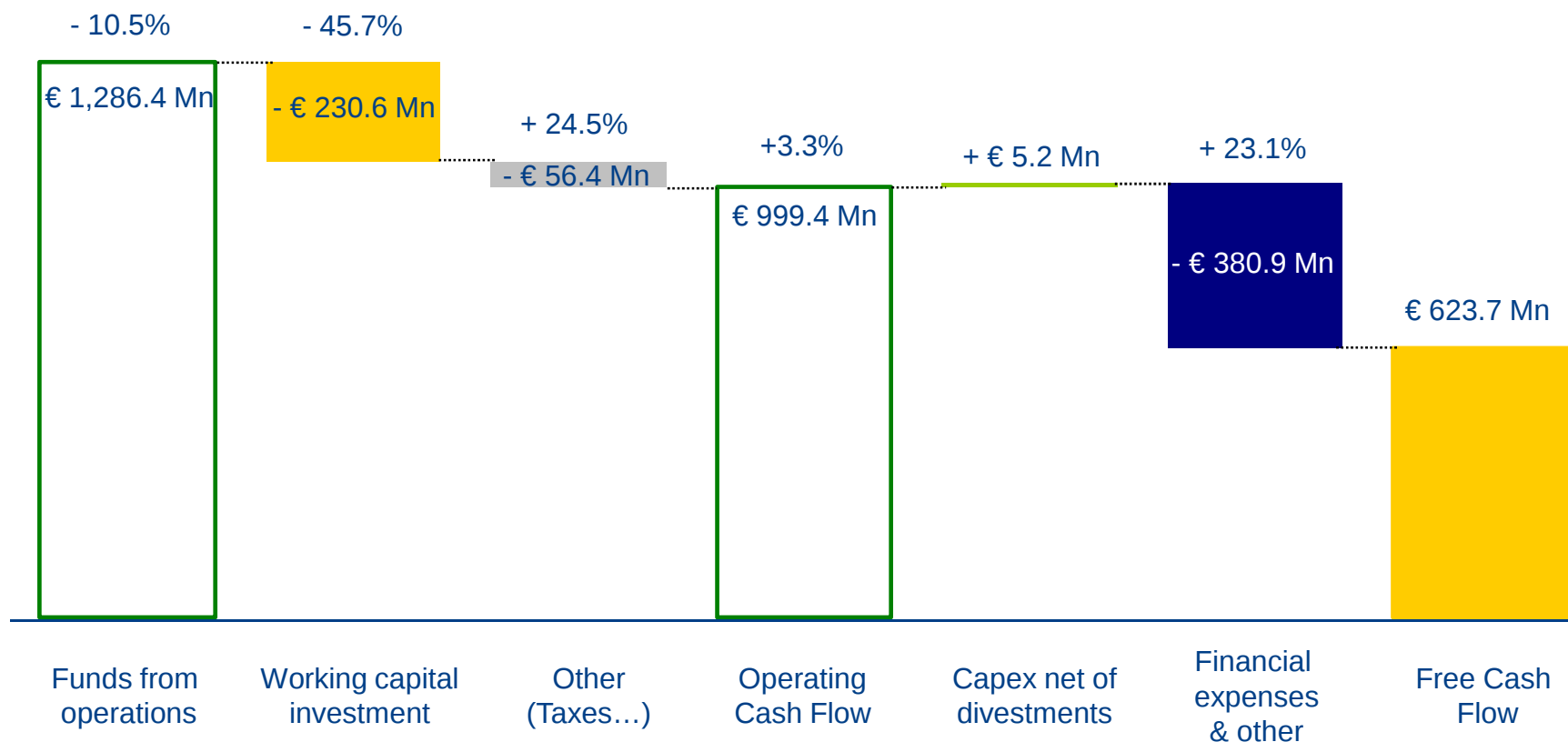
Revenues Evolution 2008 - 2011



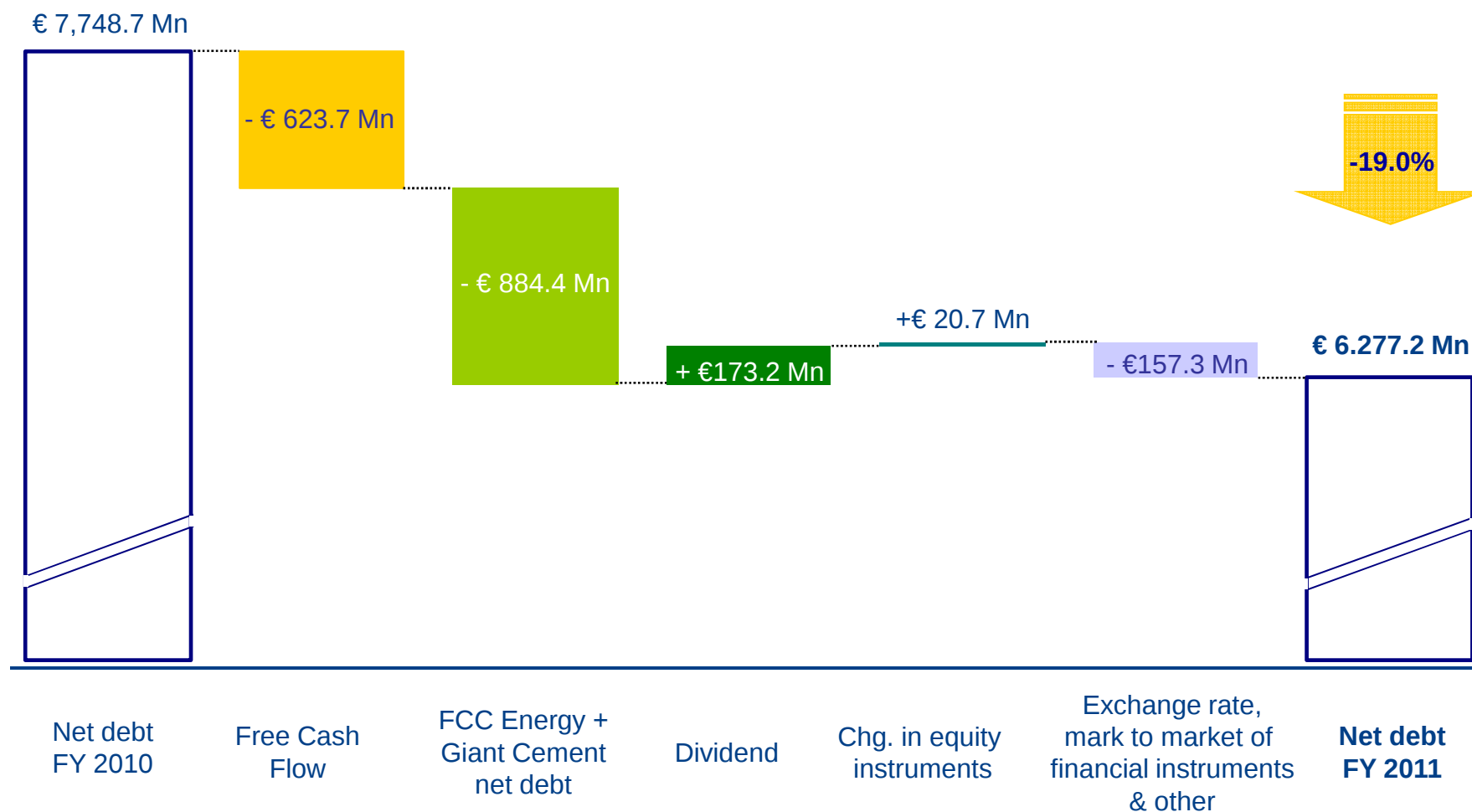
Revenues by Country



- Largest environmental group (waste management and water) in Lat Am
- 2011 Ebitda of €98.9Mn (+25.8%) and high financial capacity (€ 99 Mn net debt)

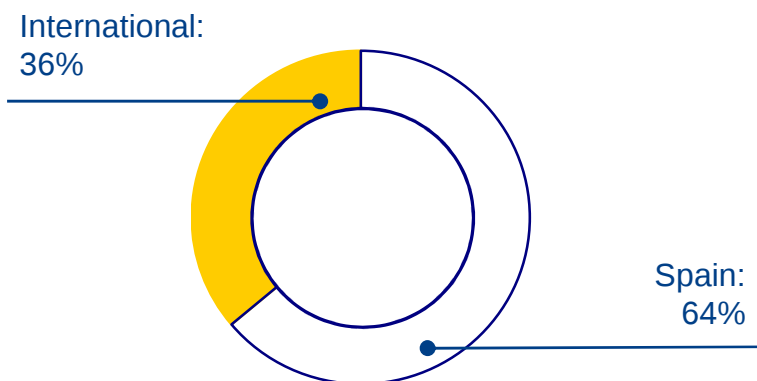


- Operating cash flow increase by 3.3%. Improved control of WC. Its stringent management remains a key issue in 2012 at the light of new public measures to normalize payments to suppliers
- Assets disposals played a significant role in deleverage within a tough environment: Assets quality and execution capacity

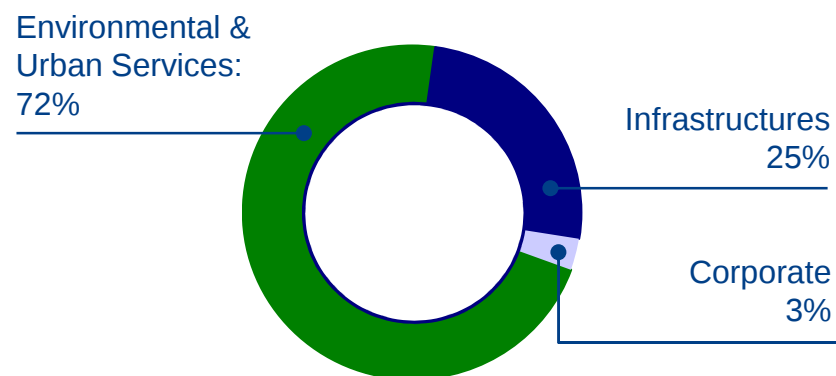


- F-C-F generation of €623.7mn
- Once shareholders payment and net debt linked to divestments in progress considered, financial gearing fall by 19%

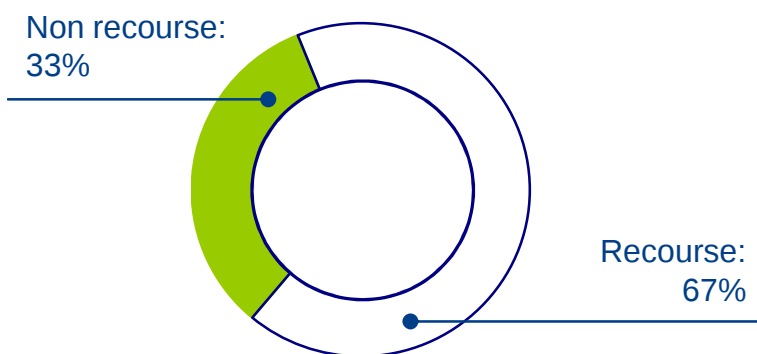
Net debt by Geographic Area



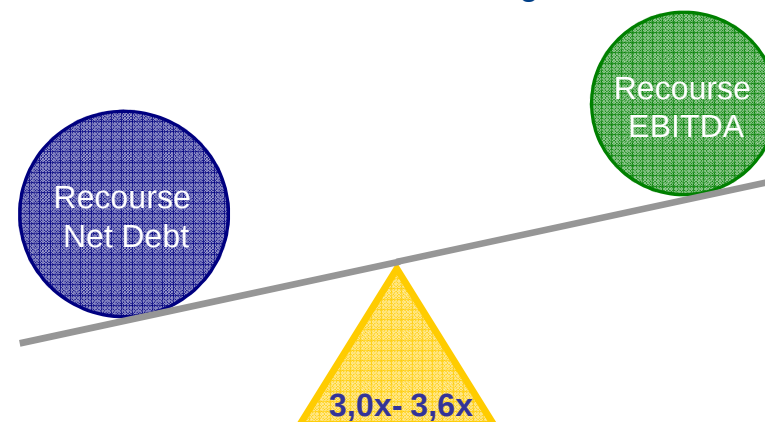
Net debt by Business Area



Net debt by type



Financial Leverage



- In 3y (08/11) net banking debt has fallen by 15% to €5.37Bn and debt securities has risen by 3x to €705mn
- Available credit lines and Cash/S.T financial assets amounted to €3.5Bn as of Dec. 11 (+3% vs. 2010)

Conclusion

3.1 Strategic drivers

3.2 2012 outlook

3.3 Sustained shareholder remuneration

Mr. Baldomero Falcones
Chairman and CEO

Growth

Reinforce Internationalization Process

- Infrastructures
- Environmental Services
- Water

Goal:

Above 60% of total revenues from foreign markets

Profitability

Increase Organizational Efficiency

- Process reengineering
- Cost optimization
- New Technology platform

Financing

Balance Sheet Management

- Working capital recovery
- Additional financial leverage reduction
- Active management of non core assets

Goal:

Net Debt to Ebitda¹ ≤ 3x

(1) Net Debt and EBITDA, both with recourse

➤ **Balanced performance of core areas:**

- ✓ International growth to offset revenue decline in Spain
- ✓ Services expansion to soft margin adjustment in infrastructures
- ✓ Infrastructure spending in Spain to reach bottom in 2012 (30y low), after 5y of an extreme adjustment

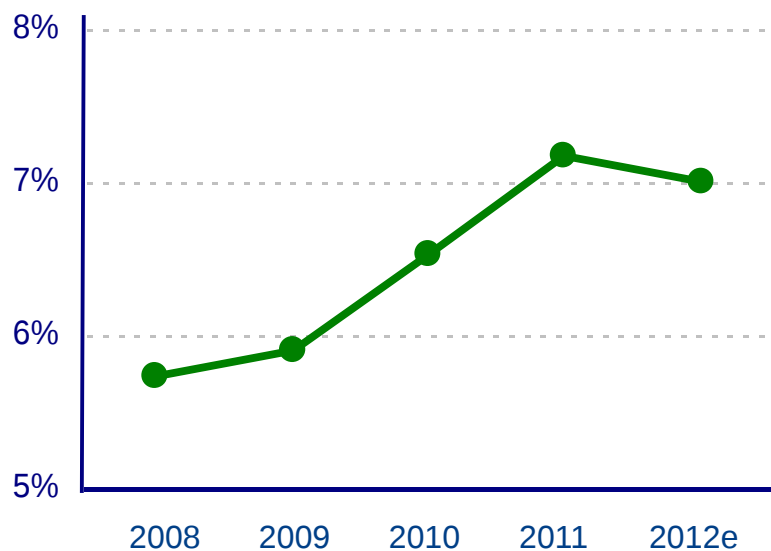
➤ **Enhanced free cash flow generation:**

- ✓ Turning actual working capital into cash
- ✓ On-going policy of non core asset disposals
- ✓ Additional deleverage

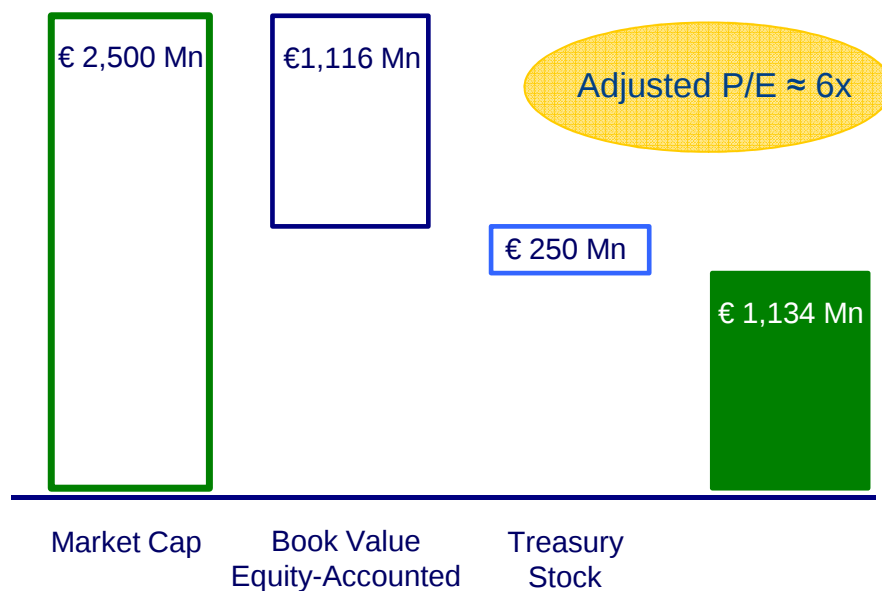
➤ **Secured shareholder remuneration:**

- ✓ 50% pay-out ratio
- ✓ Value unlock from corporate actions in progress

Dividend Yield¹



Price / 2012e Attributable Net Profit (ex Equity Accounted)²



- Share price entails an attractive and stable shareholder remuneration at very low multiples



We are in this together

Thank you