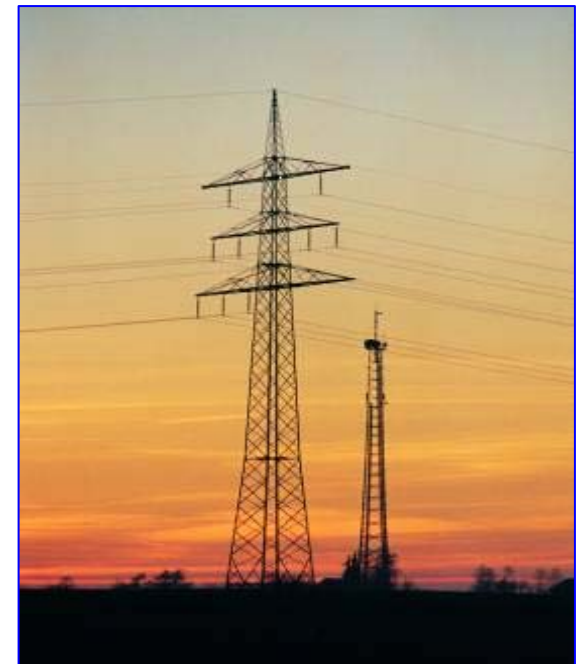


## FCC / Alpine Mayreder Bau



Consolidation of the Growth Platform in  
Central-Eastern Europe

25 July, 2006

## Legal Disclaimer



This presentation may contain “forward-looking statements” with respect to certain of FCC’s plans and its current goals and expectations relating to its future financial condition, performance and results. By their nature, all forward-looking statements involve risk and uncertainty as they relate to future events and circumstances which are beyond FCC’s control including among other things, Spanish, Austrian and other Eastern Europe countries domestic and global economic business conditions, market related risks such as fluctuations in interest rates and exchange rates, the policies and actions of regulatory authorities, the impact of competition, inflation, deflation, the timing impact and other uncertainties relating to future acquisitions or combinations within relevant industries, as well as the impact of tax and other legislation and regulations in the jurisdictions in which FCC and its affiliates operate. As a result, FCC’s actual future financial condition, performance and results may differ materially from the plans, goals and expectations set forth in FCC’s forward-looking statements. FCC undertakes no obligation to update the forward-looking statements contained in this presentation or any other forward-looking statements we may make. Forward-looking statements made in this presentation relate only to events as of the date on which such statements are made.

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2. Alpine Mayreder Bau
3. Strategic Rationale
4. Impact on FCC

# Section 1 – Transaction Overview



## 1. Transaction Overview

2. Alpine Mayreder Bau

3. Strategic Rationale

4. Impact on FCC

## Key Transaction Highlights



- Acquisition of an 74.76% stake in Alpine Mayreder Bau (“Alpine”) from a group of Austrian shareholders formed by the Pappas family (63.03%) and Otto Mierl (member of the management team) (11.73%)
- Erste Bank owns a stake of 5.94% in Alpine, the acquisition of the stake is expected to be closed during the next few weeks at the same price.
- Equity Value for 80.7%: €480m
- Enterprise Value for 100%: €725m
- Company’s Net Debt and Minority Interest: €130m
- 100% will be financed with debt
- Transaction estimated to close in the fourth quarter of the year, subject to Antitrust Authorities approval

## Section 2 - Alpine Mayreder Bau



1. Transaction Overview

2. Alpine Mayreder Bau

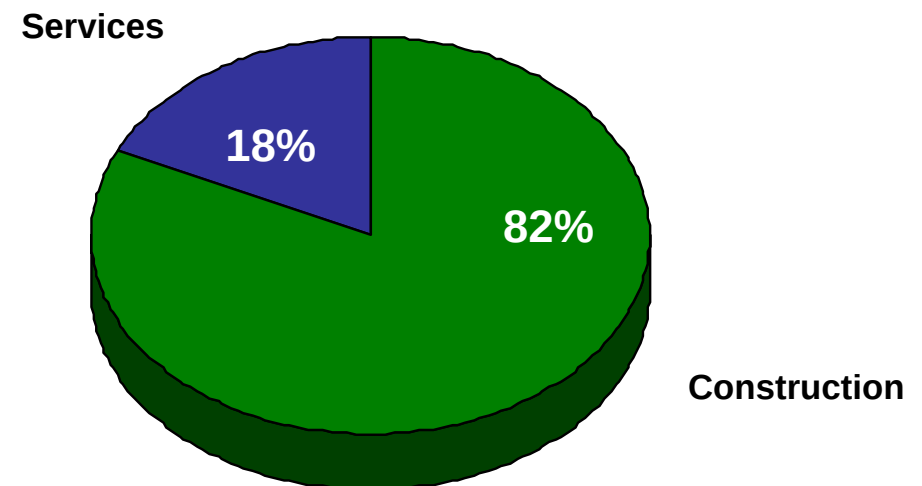
3. Strategic Rationale

4. Impact on FCC

## Leader in Construction and Industrial Services in Central and Eastern Europe



- Alpine is a leading player in the construction sector in Austria (ranked 2nd after Bauholding Strabag AG), founded in 1965, with growing presence in Eastern Europe
- The Company operates the following business units (estimates for 2006):
  - **Construction** (82%): mainly civil construction and buildings. Specialized in large and technically complex works such as the San Gottard Tunnel, Singapur's underground and the Allianz Arena in Munich.
  - **Services** (18%):
    - **Industrial services** (Alpine Energy): Installation and maintenance of transport network, sub-stations, energy and communication installation and civil construction
    - **Other services**: mainly raw materials recovery, sports and leisure centre management and communication system design



2006E Revenues:  
**€2,013m**

## Leader in Construction and Industrial Services in Central and Eastern Europe



- Presence in 26 countries
- Alpine Energy operates in Central-Eastern Europe and in China
- As of March 2006 Alpine's project backlog accounted for over €2,300m (more than 1 year revenues)
  - Alpine has been recently appointed preferred bidder in consortium with Hochtief in the concession to construct and develop over a 32 year period the highway (A5) which will connect Vienna with the Czech Republic The total construction amount of this project is €970m, and would increase the backlog up to around €2,800m
- Its estimated revenues for 2006 are mainly generated in Austria and Germany (73%) and in Eastern Europe and other countries (27%)

# Important and Solid International Presence

- Offices
- Projects
- Alpine Energy Offices



Presence in 26 Countries with Significant Expansion in Eastern Europe

# Business Diversified by Country and Activity

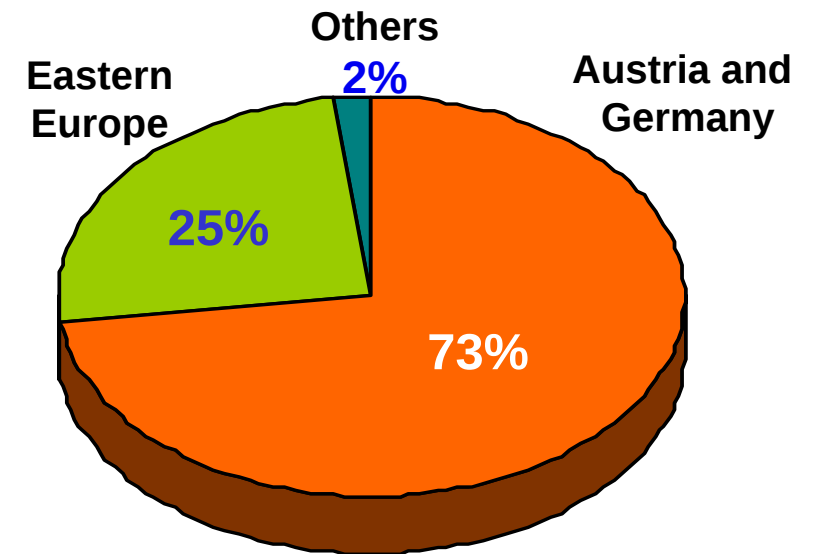
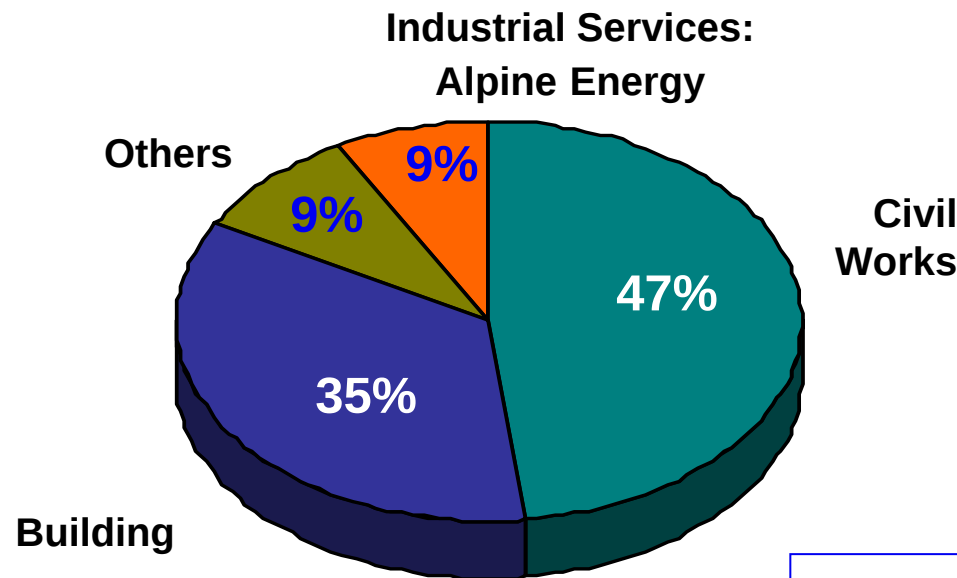
Revenues 2006E = €2,013m  
EBITDA 2006E = €115m



## BREAKDOWN BY ACTIVITIES

## BREAKDOWN BY COUNTRIES

### REVENUES 2006 (E)



Total:  
2.013 mill. €

# Business Diversified by Country and Activity

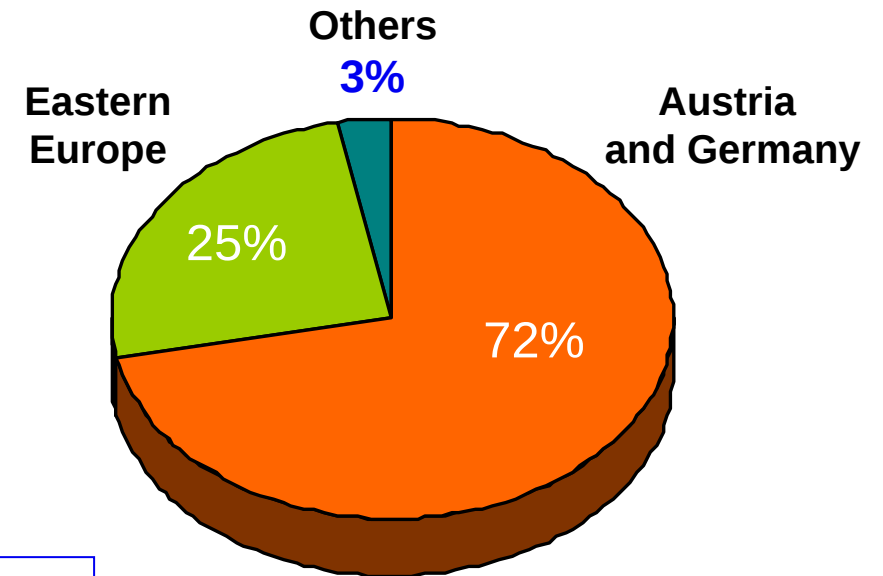
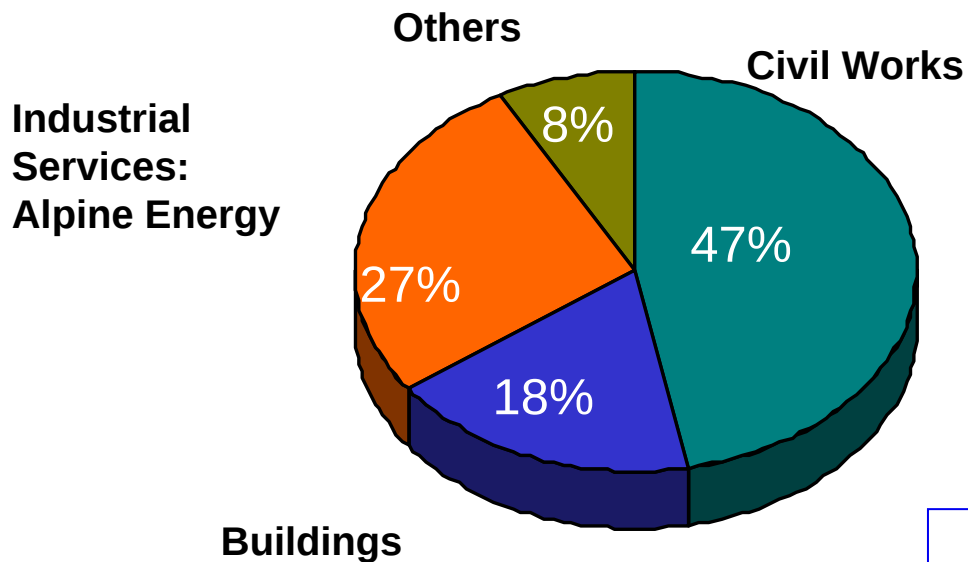
Revenues 2006E = €2,013m  
EBITDA 2006E = €115m



## BREAKDOWN BY ACTIVITIES

## BREAKDOWN BY COUNTRIES

### PROFIT BEFORE TAX 2006 (E)



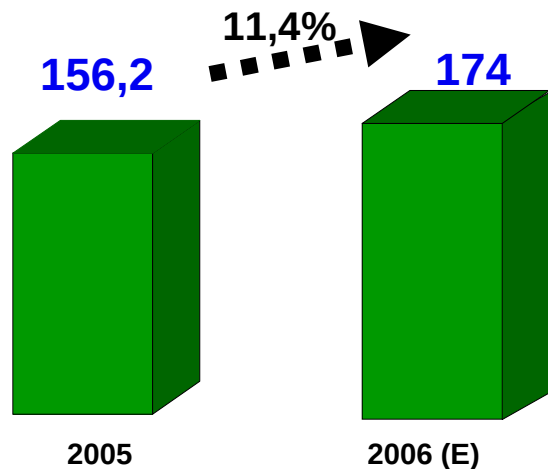
Total:  
46 mill. €



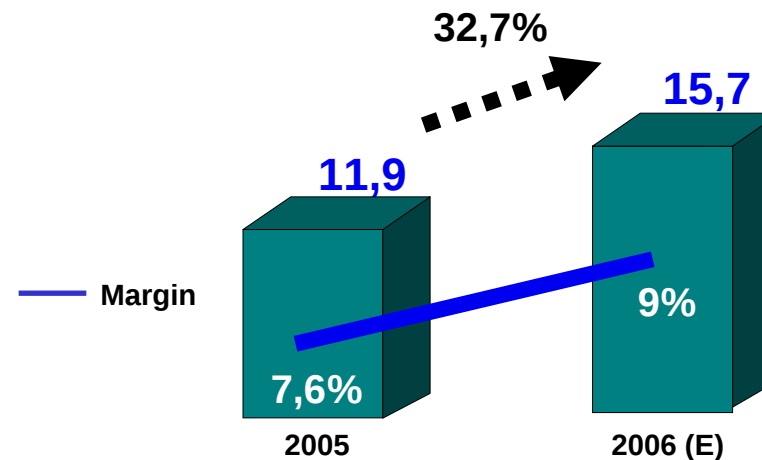
## Industrial Services Division (Alpine Energy) - Looking Forward to the Future

- **Alpine Energy**, main source of diversification of the Company
- Offers solutions for energy supply and transmission network maintenance, infrastructure construction and repair and assistance services
- Activities: Telecoms, lighting network construction, radio station aerials, transmission cable, infrastructure construction, telematic traffic and engineering
- It has a stake in an combined cycle power plant in Bulgaria
- Its activity is focused on Austria, Germany, Switzerland and Luxembourg
  - Eastern Europe has a huge growth potential due to the strong industrialization expected in these countries

**REVENUES**  
(€ millions)



**PBT y Margin**  
(€ millions)



## Section 3 – Strategic Rationale



1. Transaction Overview

2. Alpine Mayreder Bau

3. Strategic Rationale

4. Impact on FCC

# Why Alpine Mayreder Bau? (I)



**Consistent with the  
Strategic plan**

+

**Complementary to  
ASA and SmVAK**

+

**Increasing Importance  
of the Industrial  
Services Division**

+

- Consistent with FCC's Strategic Plan announced in April 2005:
  - Internationalization
  - Core business activities for FCC
- A unique platform to implement our business model in Eastern Europe countries
- Client and geographical synergies
- Superior returns in comparison with the construction business and great growth potential in Eastern Europe countries

## Why Alpine Mayreder Bau? (II)



+

**Presence in  
Eastern Europe**

- Great growth opportunities in the construction sector and in other activities of the FCC Group
  - Entrance of European Funds
  - Wide experience in expanding the activity range and acquiring and integrating companies in other countries

+

**Excellent  
Management Team**

- Highly qualified
- Management teams compatibility
- Same strategic view
- Currently carrying out several projects jointly

+

**Concessional Activity  
Potential**

- Platform to develop the concessional activity in the countries where it is present

**Very Attractive Investment  
Consistent with the Strategic Plan**

## Section 4 - Impact on FCC



1. Transaction Overview

2. Alpine Mayreder Bau

3. Strategic Rationale

4. Impact on FCC

# Value Creation



## Transaction Size

- Enterprise Value: €725m
- 2006E EBITDA: €115m
- 2006E EV/EBITDA: 6.32x

## EPS Impact

- Accretive in terms of EPS since the first year

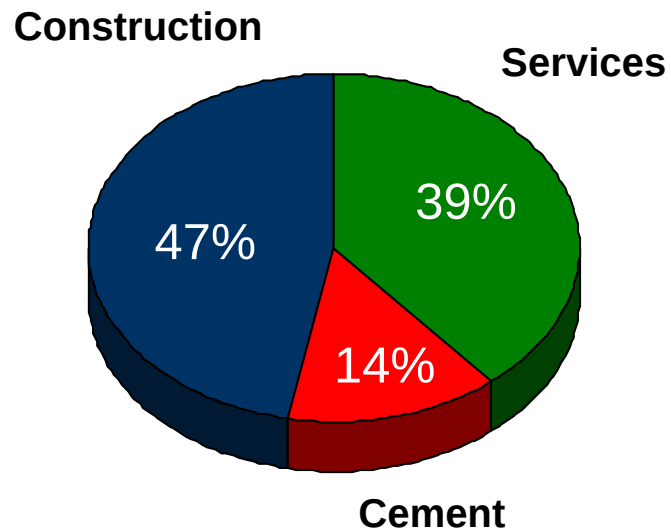
## Financial Structure Impact

- 100% financed with debt
- Sufficient leverage capacity of FCC

# Strong Increase in Volume of Revenues

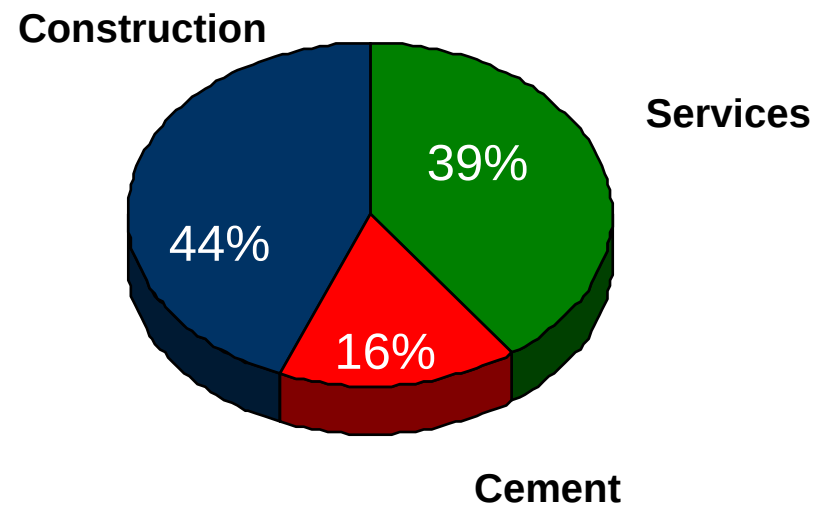


## Revenues 2005



Total Revenues:  
**7.090 mill. €**

## Revenues<sup>1</sup> Proforma 2006E



Total Revenues :  
**11.693 mill. €**

Proforma 2006 → 65% increase in revenues

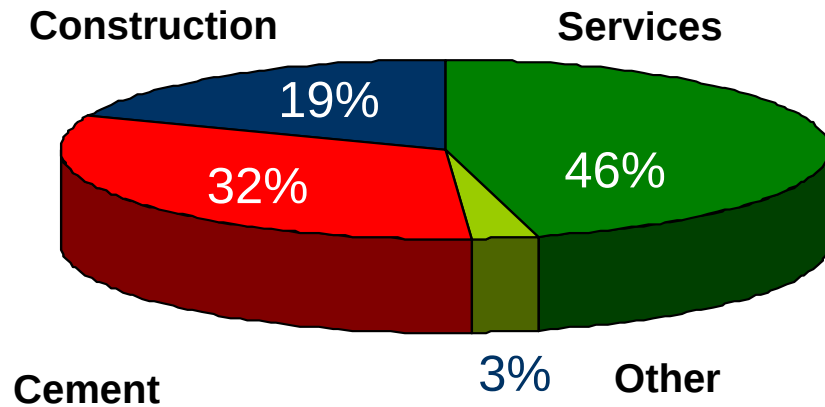
### Note

(1) Proforma 2006 financials include full year for ASA, SmVAK, Lemona, Uniland, WRG and Alpine

# Strong Increase in Volume in benefits

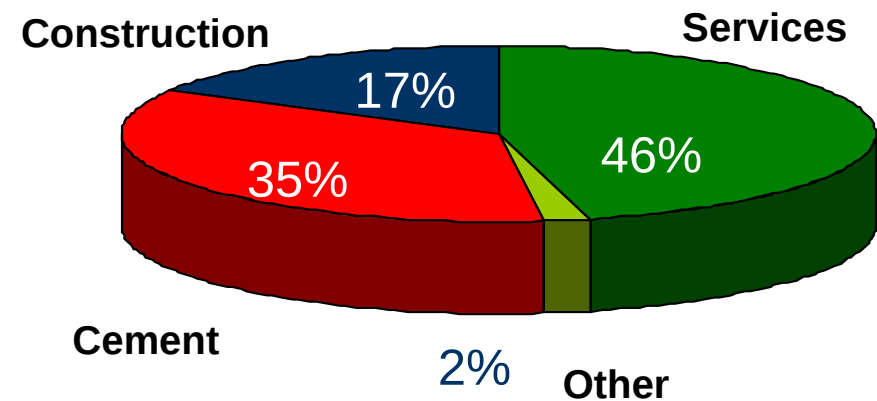


**EBITDA 2005**



**Total EBITDA:**  
**989 mill. €**

**EBITDA<sup>1</sup> Proforma 2006 (E)**



**Total EBITDA:**  
**1.756 mill. €**

**Proforma 2006**  **78% de increase in EBITDA**

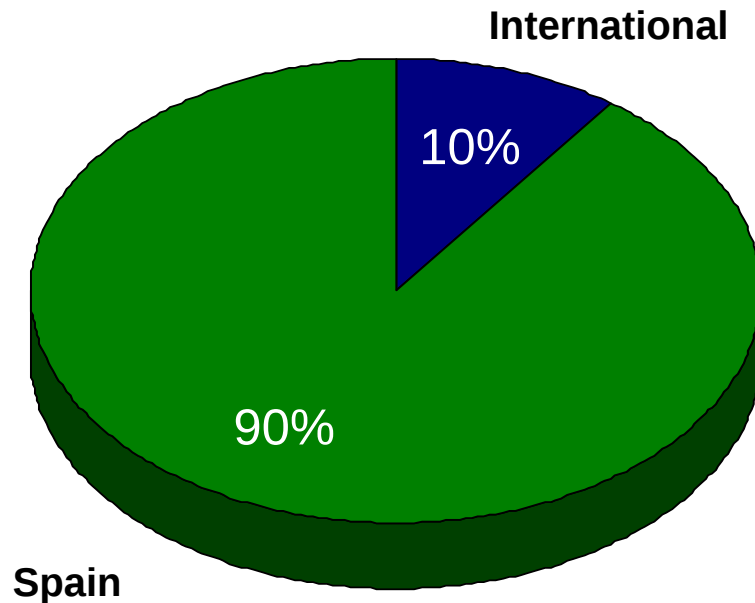
**Note**

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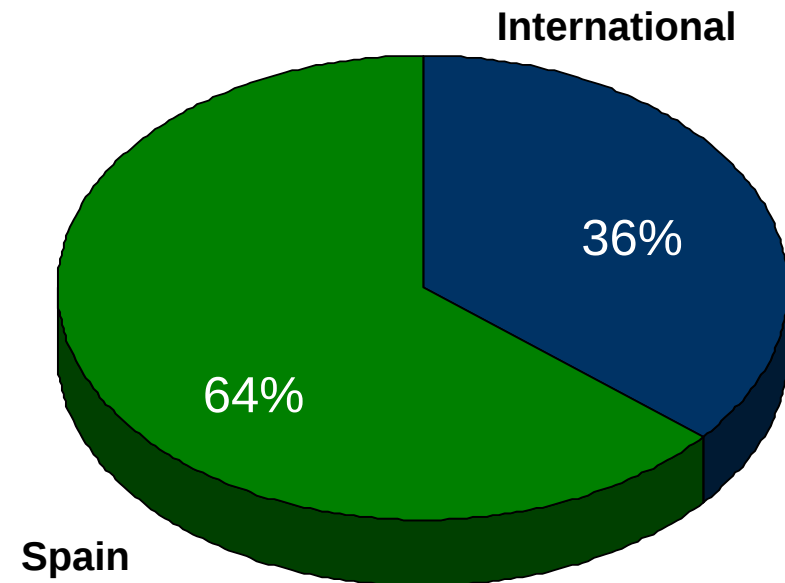
## Significant Increase of the International Revenues Contribution



**REVENUES**  
**2005**



**REVENUES**  
**Proforma<sup>1</sup> 2006(E)**



**International Revenues Will Represent 36% of 2006 Estimated Group Revenues**

**Note**

(1) Proforma 2006 financials include full year for ASA, SmVAK, Lemona, Uniland, WRG and Alpine

# FCC Geographical Presence in Europe

