



- 1. FCC Group
- 2. Key figures
- 3. Diversified business model
- 4. Leadership position in all areas
- 5. International presence
- 6. Integrated Offer
- 7. Value Creation
- 8. Corporate Governance Structure
- 9. Management Team





More than
120 years
of experience



Over 64,000 employees



Working in

Over 25 Countries,

45% of revenue comes

from international markets



High degree of revenue stability



Leader
in Environment, Water,
Infrastructure and Real Estate
Development



**7,706 M€** revenue **1,311 M€** EBITDA in 2022



Comprehensive range of services

### **1.2. Key Figures 2022**









 $Backlog^* \, (\mathsf{Dec.} \,\, 31, \, 2022)$ 

€ 40,274 M

Environment, Water, Construction and Real Estate

Figures in million euros

### 1.3. Diversified business model

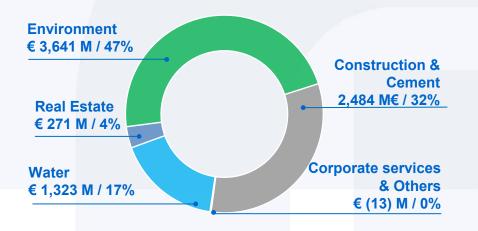


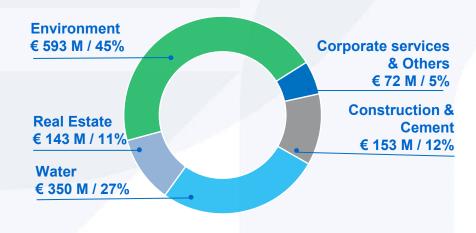
Revenue per business / 2022

EBITDA per business area / 2022

**Total: € 7,706 M** 

Total: € 1,311 M





### 1.3. Diversified business model













Refuse collection

Street cleansing

 Solid waste treatment and recycling

Ground maintenance

Sewer networks maintenance

Building Cleaning & maintenance

Industrial waste treatment

and recycling

Remediation of polluted soils

 Municipal concessions for the management of the end-to-end water cycle

Infrastructure concessions in

**BOT** model contracts

O&M Services

- EPC Models

Civil Works

Railway Works

Building

Industrial

Concessions

Infrastructure maintenance

Construction precast

Corporate image

- Cement

Trading

Other businesses

(Concrete, Aggregate, Mortar)

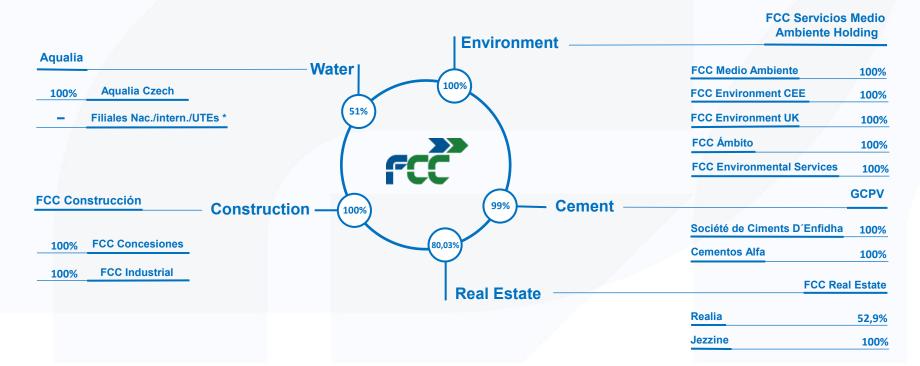
Housing development

Real Estate rentals

Land management

# FCC

### 1.3. Diversified business model



\* Different percentage of shares

# 1.4. Leadership position in all areas







#### **Environment:**

- #1 in Spain (1)
- #5 in the EU
- #1 in end-to-end waste management in Central and Eastern Europe (1)
- Among top 15 in USA<sup>(1)</sup>
- Among top 7 in the World

#### Water:

- #1 in Spain (2)
- #4 in Europe (2)
- #9 in the World (2)

#### Construction:

- #3 in Spain (1)
- Among top 15 in Europe (2)
- #34 in the world (3)

#### Cement:

- #1 producer in Spain (1)
- Large presence in Tunisia

#### **Real Estate:**

• More than 30 years of experience

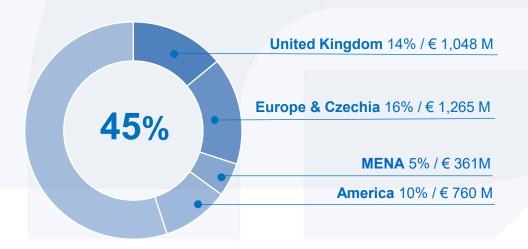
- (1) By revenue volume
- (2) Source: March 2021 GWI ranking
- (3) ENR Top 250 Contractors

### 1.5.International Presence



International Revenue 2022

Total : € 3,434 M





### 1.6. Integrated Offer



#### **Advanced technology**

- Own technology for waste collection and street cleansing
- Leaders in waste recycling and energy recovery systems
- Experts in providing solutions at all stages of the water management cycle for all uses: human, agricultural and industry, meeting the needs of institutions and public and private organizations
- Specialists in bridges and ports with a high technical complexity
- Innovative processes for high speed lines, metro and tunnels
- Specialists in turnkey projects in the industrial sector

## Comprehensive range of services throughout the whole value chain



Advanced technology and integrated range of products and services with high added value in all of its business areas

### 1.7. Value creation



#### Our incumbent position enhances our ability to benefit from the strong fundamentals of our core business areas

Environment	<ul> <li>Positive long-term outlook due to regulatory developments and environmental considerations         <ul> <li>EU Waste Framework Directive requires member states to recycle at least 55% of their municipal solid waste by 2025 and 65% by 2035 plus landfilling down 10% also in 2035</li> </ul> </li> <li>New opportunities offered by expected reforms in Spain on recycling and composting (2023)</li> </ul>			
	Expansion potential in existing platforms: USA, UK and some Central European countries			
Water	<ul> <li>Positive long-term outlook due to regulatory developments and environmental considerations and water infrastructure gap</li> <li>Take advantage of the extensive experience in the integral water cycle management, to apply in business opportunities in countries with low PPP activity</li> <li>Growth potential in Europe and selectively in America and MENA</li> </ul>			
Construction & Cement	<ul> <li>Continued infrastructure gap in selected jurisdictions. Stringent management of cash flow generation and third-party risk</li> <li>Potential growth in Spain linked to clean energy, efficiency and related facilities.</li> </ul>			
Real Estate	Combined recurring rental income with property asset build to rent) and residential housing development in high demanded areas			

### 1.7. Value creation



**Experience** More than 120 years creating value for citizens





Internationalization Operating in over 25 countries

Innovation and technological capacity





**Professionalism** Over 64,000 professionals specialising in different areas

#### **Protecting the Environment**

More than 83 M euros for the prevention of environmental risks Environmental management systems certified according to UNE-EN ISO 14001 in all business areas







#### Quality

Quality management systems certified according to UNE-EN ISO 9001 in all business areas

#### Local development commitment

Over 3.5 million euros allocated to Projects for local development in 2021





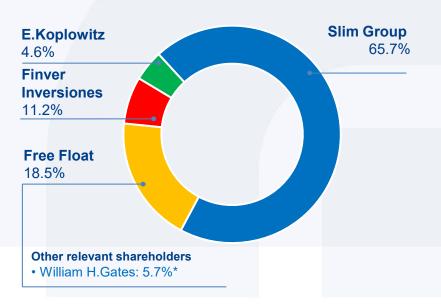
#### **Health and Safety**

Occupational health and safety management systems certified according to ISO 45001 in all business areas



### 1.8. Corporate Governance Structure





#### Composition of the Board

#### 13 members:

- 9 proprietary directors
- 3 independent members
- 1 executive director

#### **Audit and Remuneration Board Commissions:**

- Chaired by independent members
- Majority of independent members

<sup>\*</sup> As of latest communications to the CNMV (Spanish stock market regulator)

## 1.9. Management Team



Chairman FCC Esther A. Koplowitz

CEO Pablo Colio Abril

**Business Areas** 

Constru	uction	Environment	Water	Cement	Real Estate
	Pablo Colio Abril	Jordi Payet Pérez – Iberia	Félix Parra Mediavilla	Jaime Rocha Font	Ana Hernández Gómez
		Steve Longdon– U.K.			Javier Fainé de Garriga
		Bjoern Mittendorfer- CEE			Filomeno Ortíz Aspe
		Iñigo Sanz Pérez - America			

### **Business Areas**



- 1. Environment
- 2. Water
- 3. Construction
- 4. Cement
- 5. Real Estate





#### **Activities**

















Providing services to cities since 1911



Top 7 in the world



Serves over 66 million citizens



Most technologically advanced vehicle fleet in the world with over 18,000 units



**More tan 800** waste treatment, recycling and disposal centres



ISO 50001 certificate Comprehensive Energy Management



Management of 24,5 million tons waste per year



Operating in over 5,200 municipalities



3,228 sustainable
vehicles
(CNG, electric,
hybrid and bi-power



Over 43,000 employees



Inclusion of underprivileged groups in the workplace

### **Key Figures 2022**









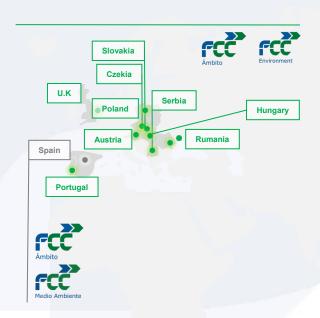
 $Backlog \ ({\sf Dec}\ 31.\ 2022)$ 

13,256 M€

### **International Presence**







#### **International Revenue 2022**

#### Total : 1,666 M€





#### International Backlog\*

(Dec. 31, 2022) **€5,031 M** (1.3 years)

\*38 % of Total

#### Main references





# Street cleansing, ground maintenance and maintenance of urban furniture in Madrid / Spain

Contract for 2 lots for street cleansing, 2 lots for ground maintenace and 2 lots for maintenance of urban furniture. Since 1977 − 1,5 M residents; 2,900 people; 570 vehicles & 1,100 machines. Backlog: €652 million.





### Main references





#### 22





















### **Main references**





150,000 tonnes per year with 14.5 MW net electrical power, with an annual export of energy to the grid of 106,000 MWh, enough to supply more than 30,000 households.

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### **Main references**





Construction works start on the Drumgray Energy Recovery Centre. 300,000 tonnes per year. Enabling to export circa 25.5 MW of electricity and supply up to 40 MW of heat to local homes and businesses.





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### **Main references**



Backlog: \$380 million. 8 years, 8 months.

### **Main references**





#### Waste Collection in Port Saint Lucie / Florida (USA)

Contract for the collection of municipal and commercial waste for the 2 zones. 220,000 residents, 75 vehicles, 110 people. Investment of \$47 million. Backlog: \$450 million. 7 + 3 years.

#### Main references

#### Acquisition of Premier Waste Services LLC / Dallas (USA)

Commercial solid waste collection services company in the Dallas-Fort Worth metropolitan area for more than 20 years.

4,000 contracts, 59 vehicles.





#### **Acquisition of Houston Waste Solutions / Houston (USA)**

Commercial solid waste collection company in the greater Houston area. Owns and operates a transfer station for construction and demolition debris in the city.

3,000 clients, 40 vehicles.

# 2.1. Environment

#### **Main references**





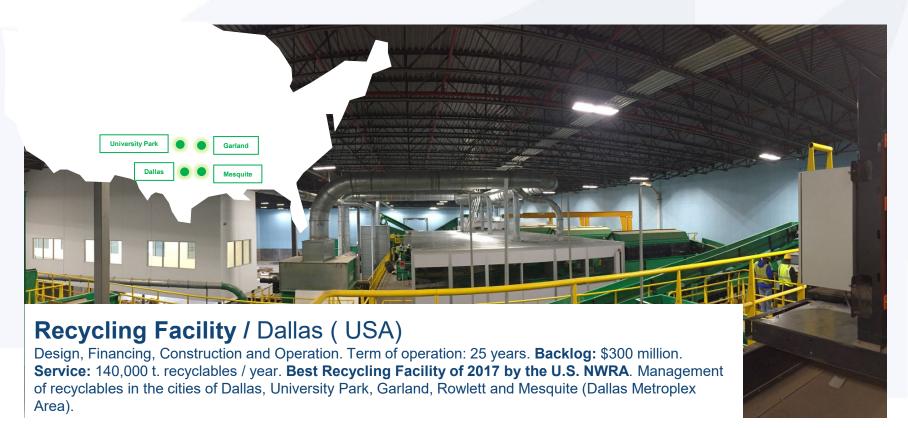
#### Environmental Recycling Compound in Placer County/ California (USA)

Construction and operation of a municipal solid waste (MSW) environmental recycling compound of 130 hectares. 115 people / 650.000 tonnes per year. Investment of \$141 million. Backlog: \$1.5 billion. 10 + 5 + 5 years.

# 2.1. Environment

#### Main references





# 2.1. Environment

#### Main references





#### **Activities**





#### Municipal concessions for the management of the end-to-end public water cycle service

Management of public services such as caption, treatment, potabilization, distribution, sewerage and wastewater treatment, as well as water quality analysis.



#### Infrastructure Concessions – BOT

Design, construction, financing and long-term operation of infrastructures, treatment plants (drinking water treatment, purification and desalination) or re-use facilities through BOT-type contracts and take or pay mechanisms.



# Infrastructure operation, maintenance and operation services – O&M

O&M contracts ensure the continuous availability of quality water, which requires the dedication, technology, professionalism and experience necessary to achieve maximum excellence in the end-to-end water cycle processes.



# EPC models (Engineering, Procurement and Construction)

Execution of design and construction projects, without the operation of the same once the construction phase has been completed.

# 2.2.Water Figures 2022









18 Countries presence



12,673 Employees



**867** WWTP's



90,605 km of managed networks



259 DWTP's



1,287 hm3/year
Drinking water
produced



28 SWRO's



3,092
Drinking water repositories



10 Laboratories certified according to ISO-17025



20 Sports centres

# 2.2.Water Key Figures 2021









<sup>\*</sup> Figures in million euros

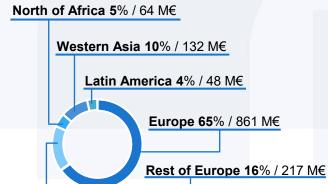
#### **International Presence**

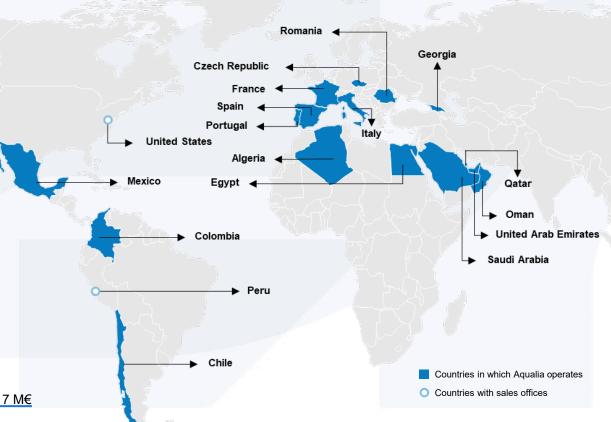
Aqualia operates in 18 countries in Europe, Latin America, North Africa and West Asia.

#### Breakdown Turnover 2022:

Spain : 861,401 M€ / 65%

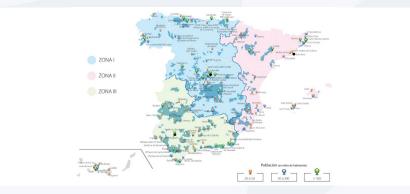
International : 461,754 M€ / 35%











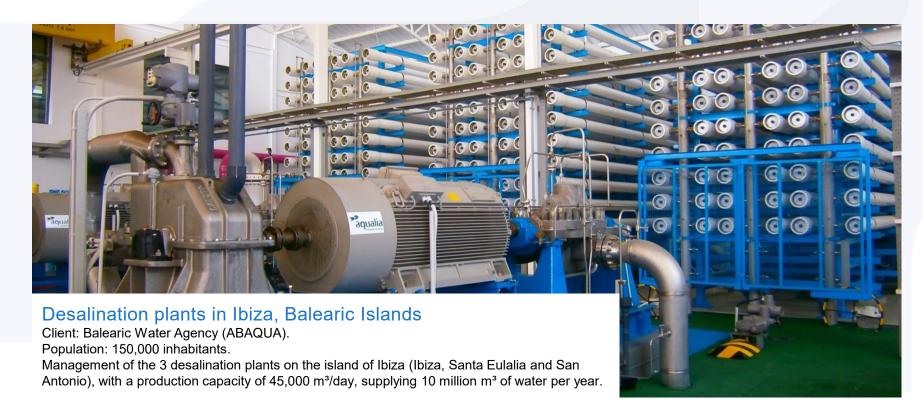




























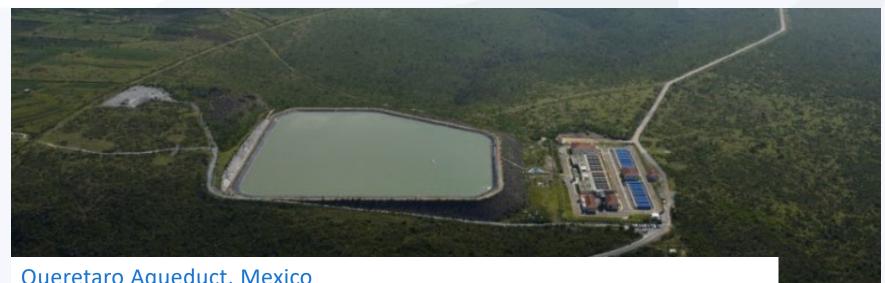








#### Latin America. Main references



#### Queretaro Aqueduct, Mexico

Management since 2011.

Project type: BOT – Build, Operate and Transfer (20 years).

Client: State Water Commission of Queretaro (CEA).

Population: 900,000 inhabitants.

The service includes the supply, pumping, treatment, gravity conduction, distribution and storage of water. A total of 128 km of pipeline, reservoir, tunnel (4.8 km), water pumps, reservoirs and drinking water treatment plant to generate 130,000 m³/day.

#### Latin America. Main references



Management since 2011.

Project type: BOT – Build, Operate and Transfer (25 years). Client: San Luis de Potosi State Water Commission (CEA).

Population: 430,000 inhabitants.

Water supply and treatment from the El Realito dam to San Luis de Potosi. The project has a total of 132 km of pipelines, water pumps, reservoirs and a water treatment plant, generating 86,400 m<sup>3</sup>/d.

#### 2.2.Water Latin America. Main references Magdalena Guajira El Retén Atlántico Aracataca Córdoba San Antero Candelaria Fundación Norte de Purísima Momil Concepción < Santander Tuchín Luruaco < Repelón < San Andrés de Chimá Sotavento Manatí < Santa Lucía < Villa del Rosario Cereté Ciénaga de Oro (Cúcuta) Sahagún Campo La Cruz San Carlos Mesa de Ruitoque (Bucaramanga) Planeta Rica < Santander Flandes

**End-to-end Water Management in Colombia** 

**Tolima** 

Management of the end-to-end water cycle since 2019 in 25 municipalities in 7 departments. Population: more than 1,000,000 inhabitants.

55

Bogotá Sede Central de Agualia en Colombia

Cundinamarca

Aquas de

la Sabana

**PTAR Salitre** 

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#### Latin America. Main references



#### **MENA.** Main references





### Mostaganem Desalination Plant, Algeria

Client: SONATRACH/AEC.

Type of project: Design and Construction (completed in 2012), and Operation & Maintenance through a Public–Private Partnership.

Population: more than 1,200,000 inhabitants.

Capacity: 200,000 m<sup>3</sup>/d.

One of the largest desalination plants in Africa.

#### **MENA.** Main references

that. One of the 3 best plants in the world 2020 by GWI and the best in Egypt.





58

#### **MENA.** Main references





Management since 2009.

Client: NUCA (Ministry of Housing).

Type of project: Financing, Design and Construction (completed in 2013), and Operation & Maintenance (18 years).

Population: 1,000,000 inhabitants.

Capacity: 250,000 m<sup>3</sup>/d.

First Public-Private Partnership project in Egypt.

#### **MENA.** Main references





Population: 5,500,000 inhabitants.

Capacity: 1,600,000 m<sup>3</sup>/d.

Largest EPC (Engineering, Procurement and Construction) of a biological plant in Africa.

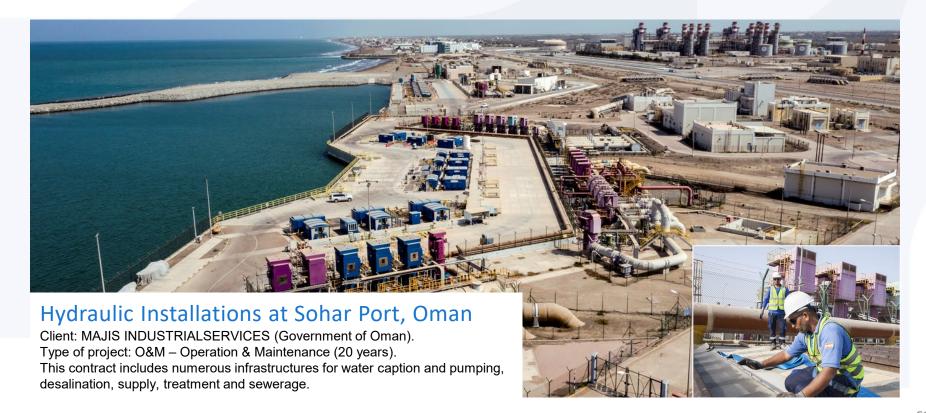
















#### **MENA.** Main references





### End-to-end Water Management in Abu Dhabi and some islands, UAE

Management from 2019.

Project type: End-to-end Water Management (7 years) of Abu Dhabi and the adjacent islands of Al Reem, Al Maryah and Al Saadiyat. Capacity: up to 280,000 m³/day (over 100 billion litres per year).

The project manages 1,320 km of networks and 54 wastewater pumping stations.

#### **MENA.** Main references





#### Al-Dhakhira WWTP in Qatar

Management since 2022.

Client: Public Works Authority (Government of Qatar).

Type of project: Design, Construction, Operation & Maintenance.

Population: more than 200,000 inhabitants.

Capacity: 56,200 m<sup>3</sup>/day.







# **Europe. Main references**







# End-to-end Water Management in Ostrava, Czech Republic

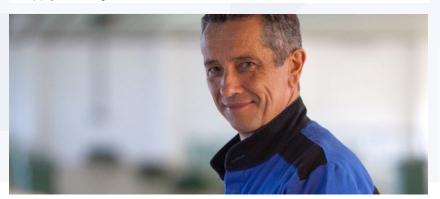
Population: 1,200,000 inhabitants.

Capacity: 279,682 m³/day.

Main operator in the Moravia and Silesia regions, managing the sewerage network in 76 municipalities with a total of 1,844 km, a supply network of 5,061 km, 3 large water treatment plants, 68 wastewater treatment plants and 157 pumping stations.

The project is one of the few existing cases of cross-border water

supply, serving 100,000 inhabitants in Poland.



# **Europe. Main references**





### End-to-end Water Management in Île de France and Brittany, France

Management from 2019.

Population: 400,000 inhabitants in 9 communes in the Ile de France and Brittany regions.

# **Europe. Main references**





Population: 273,000 inhabitants.

Management of the end-to-end water cycle in 22 municipalities in the province of Caltanissetta in Sicily. The project has a water network of 993 km, a pipe network of 180 km, a sewerage network of 778 km, 21 water treatment plants, 1 drinking water treatment plant, 21 wells and 42 tanks.

# **Europe. Main references**





#### Webs



www.aqualia.com



#### Webs

- Adeje
- Alcalá de Henares
- Alcázar de San Juan
- Almería
- Algeciras
- Anglès
- Ávila
- Badajoz
- Benalmádena
- Calahorra
- Costa Tropical de Granada
- Écija
- El Puerto de Santa María
- El Vendrell
- Entemanser
- Formentera
- Granadilla de Abona
- Guía de Isora
- Ingenio
- Jaén
- Jerez de la Frontera
- · La Bisbal del Penedès
- Linares
- Lleida

- Lloret de Mar
- · Lora del Río
- Medina del Campo
- Mérida
- Muro
- Narón
- Nerja
- Oviedo
- Priego de Córdoba
- Puerto de la Cruz
- Salamanca
- San Lorenzo de El Escorial
- Sanlúcar de Barrameda
- · Santiago del Teide
- Santa Marta de Tormes
- · San Miguel de Abona
- Santander
- Talavera de la Reina
- Vélez Málaga
- Vigo
- Ostrava (República Checa)
- Caltanissetta
- Campomaior (Portugal)
- Elvas (Portugal)
- Fundao (Portugal)



#### **Activities**



Railway infrastructures

Roads

Bridges

**-** Tunnels

Maritime infrastructure

Airport infrastructure

· Water Infrastructure



Housing units and estatesNon-residential buildingsRehabilitation



Electromechanical installations and maintenance

Electrical networks and railway works
Maintenance

**Industrial Construction** 

Systems

Infrastructure maintenance

Prefabrication

Corporate Image





Over 120 years of experience



We are global and local



Riyadh Metro, the largest contract awarded in the history of Spanish construction

(Riyad Metro, Toronto Railway Network)



Leader
in urban transport
infrastructure



Operating in over 25 countries



One of the **top 36** construction companies in the world



International benchmark in the selective execution of large civil works (tunnels,

railway, metro)



More than 25 million people use our infrastructures

## **Key Figures 2022**









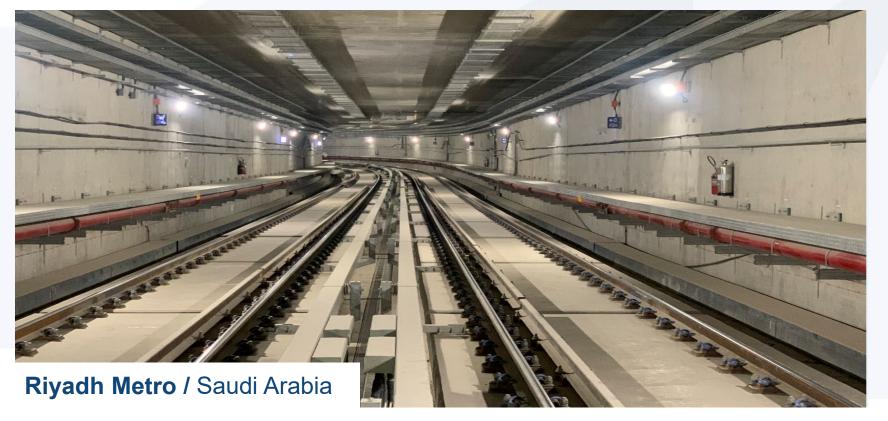
€ 6,586 M

#### **International Presence**

























# FCC































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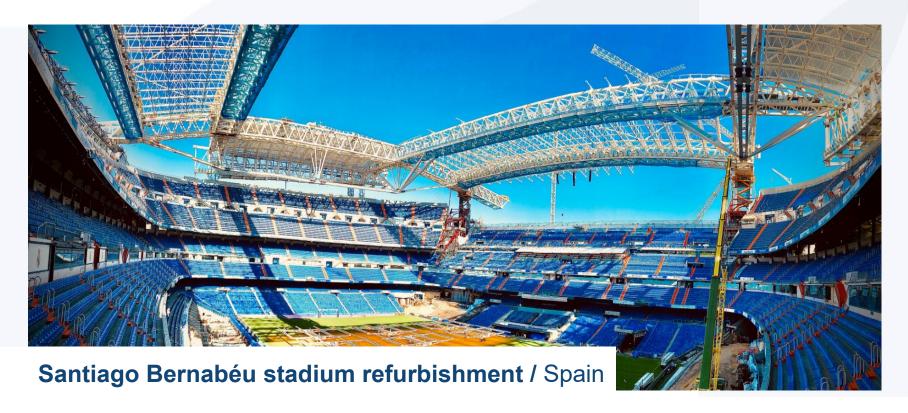


















#### **Activities**











Present in **3 continents** 



"El Alto" plant, the second largest cement factory in Europe



Promoting fuel and alternative raw materials



Spain
Market leader
with extensive
territorial coverage



Production capacity of 15 million tonnes of cement



The most advanced technology to guarantee sustainable production



**Tunisia** Market leader

# 2.4. Cement Key Figures 2022





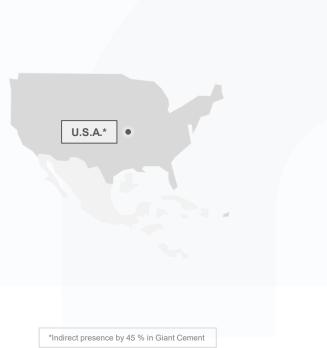


Figures in million euros

\* Includes €58,9M of Co2 allowance sales

#### **International presence**









#### Total : € 202 M



### **Spain. Main references**





#### África. Main references





**Main references** 

# FCC



# 2.4.Cement Main references







#### **Activities**







Office
Malls
Locals & Others
Build to Rent (BtR)





More than 30 years of experience



More than 550.000 m<sup>2</sup> of leasable area



**280 houses. BtR:** 85 rented units and 195 under development



More than

2.5 million m<sup>2</sup>
buildable

### **Key Figures 2022**





<sup>\*</sup>Includes only two months of Realia and Jezzine consolidation.
\*(excluding building staff)

105

#### Main references / Office Renting





The world's first leaning office tower is part of the nerve centre of Madrid's economic activity. Designed by the first ever Priztker Prize winner, Philip Johnson, and his partner John Burgee, its post-modernist style and its 15° tilt make it an essential part of Madrid's skyline.

Total surface area: 28,424 m<sup>2</sup>

Storeys: 24 Floors + 3 Underground floors

Parking capacity: 351 Spots



Prominent building in the Plaza de Europa Business Area. Designed by one of the world's most influential architects, Japan's Toyo Ito (Pritzker Prize 2013) in collaboration with the b720 firm, it forms a unique architectural ensemble in its union with the Hotel Porta Fira. Standing 110 m high, it is one of the tallest buildings in the city.

Total surface area: 31,960 m<sup>2</sup> Storeys: 22 Floors + Basement Parking capacity: 399 Spots

#### Main references / Office Renting





The building was completely refurbished in 2012, creating an avantgarde space inside with exclusive materials and design. It boasts a spectacular, modern and unique architecture, with a main façade made of glass on an aluminium structure.

Total surface area: 8,800 m<sup>2</sup> Available storeys: 11 Floors Parking capacity: 140 Spots



It is one of the most representative buildings of modern architecture in the centre of the Prime area of the capital. Its four glazed façades with curtain wall system give prominence to natural light, creating luminous interior spaces. The rooms are characterised by their spaciousness, open-plan design and cutting-edge technology.

Total surface area: 4,590 m<sup>2</sup>

Available storeys: Ground floor + 7

Parking capacity: 66 Spots

#### Main references / Shopping Malls





The Plaza Nueva Shopping Complex is designed in the form of a square and is being built to complete the commercial offer in the south of Madrid and to provide a response to the strong demand from a catchment area of more than one million people.

Gross Leasable Area (GLA): 52,636 m<sup>2</sup>

**Annual visitors:** 6.4 million **Parking capacity:** 2,987 spots

Shops: 34



This modern shopping complex, with four floors and three basement car parks, with more than 6 million visitors a year, has become the nerve centre of social activity in Guadalajara. Ferial Plaza has a wide and selected commercial and leisure offer and a magnificent location with great visibility from the A2.

Gross Leasable Area (GLA): 32,523 m<sup>2</sup>
Annual visitors: more than 6 million

**Shops:** 95

#### Main references / Housing









#### Main references / Local







# FCC

#### **Main references / Housing Development**







Arroyo del Fresno, Madrid



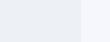
#### **Main references / Land Management**













#### **URBAN**









# BUILDABLE

(Development planning)









#### **BUILDABLE**

(Pending development planning)

SAU-21 de El Molar 676,309 m<sup>2</sup> of elevation limit (4,001 homes) El Molar, Madrid

# **FCC Group**

#### Webs



#### **FCC Group**





fccma.com



fccambito.es



fccenviromental.com

**Environment** 



fccenvironment.co.uk



fcc-group.eu

fcc.es





Water



aqualia.com

valderrivas.es

Cement

**Real Estate** 





fccrealestate.es

realia.es

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